



**STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: MA259**

February 09, 2015

Purchasing Agent: Tyler Barnes
Phone: (801) 538-3097
Email: tbarnes@utah.gov

Item: COMPUTERS - PC STORE

Vendor: 77537H GovConnection Inc.
706 Milford Road
Merrimack, NH 03054

Telephone: (800) 800-0019 ext. 75546

Fax number: (603) 683-1127
Contact: SEE ORDER INFORMATION
Price: Multi-step-contracting process - see quote requirement
for GovConnection pricing or visit online ordering

Terms: Net 30
Effective dates: July 1, 2012 – June 30, 2015
Renewal Options: 2 Annual Renewals Available (Possible Extension until June 30,
2017)
Days required for delivery: 1-2 DAYS
Minimum order: NONE Min
shipment without charges: NONE
Contract renewal options: None
Other conditions: See GovConnection Terms Below
Freight Terms: F.O.B. Destination, Freight Pre-paid
Freight is included in the unit price

PC Stores Account Rep: GovConnection, Inc.
American Plaza One
77 West 200 South
Suite #315
Salt Lake City, Utah 84101
Kirby Welch
800 800-0019x75546
800-800-9673 Direct Line
wdwelch@govconnection.com

Jodie Mattinson
385 208-5701
jmattinson@govconnection.com

Report Type: Line Item
Quarterly Report Contact: William Welch

Remit To: 77537H GovConnection Inc.
P.O. Box 382810
Pittsburgh, PA 15250-8810

This is a multiple award contract. Users must solicit at least 2 quotes (preferably 3) from contract vendors for optimal pricing, delivery: MA256 Valcom, MA257 Software House International (SHI), MA258 EnPointe, and MA259 GovConnection and document purchasing selection. References to these contracts hereafter will be as PC Stores.



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This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in FINET. Agencies will return to the vendor any invoice which reflects incorrect pricing.

CONTRACT SCOPE:

The PC Stores contracts provide computer and computer peripherals (including digital cameras).

EXCLUDED ITEMS:

Certain classes of products are deliberately **excluded** from PC Store vendors because these product offerings are provided under other contracts to the State these include:

- Storage arrays and storage area network (SAN) devices.
- Wireless products (cell phones, etc...).
- Networking products - routers, switches (with the exception of ethernet switch), CSU\DSU's, blades, and network security devices (i.e. VPN, firewall, IDS).
- Audio visual equipment (with the exception of projectors) and audio visual supplies.
- Software.
- Non-OEM (original equipment manufacturer) warranty, maintenance, and consulting services.

QUOTE REQUIREMENT: Users are required to obtain **AT LEAST 2 QUOTES (PREFERABLY 3)** via e-mail, vendor managed websites, fax, phone or other means from the multiple award contracts for purchases over \$1,000.00. For purchases under \$1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacture direct contracts listed on page 1 will also fulfill this requirement. Keep a copy of the quotes with the Payment File and document the purchase selection.

PRICING COMPARISON:

PC Stores Mark-Up - GovConnection

CATEGORY DESCRIPTION	NOT TO EXCEED MARK-UP % PER VENDOR
	GovConnection
1. Desktops/Laptops/Servers/ Tablets/ PC & Handhelds	1.03
2. Printers	1.025
3. Parts	1.03
4. Monitors	1.025
5. Battery Backup/Power Surge	1.05
6. Projectors	1.025
7. Computer Accessories (digital cameras, USB adapters, webcam, etc.)	1.025

Mark-ups are defined as a not to exceed amount. A lesser mark-up may be applied at the contractor's discretion. Users may be eligible for volume discounts. Freight charges for standard ground delivery are included in the mark-up multiplier for all orders on an FOB Destination Freight Prepaid basis. Mark-up is a multiplier of landed cost. Example: item landed cost x 1.05 = contract price.



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GovConnection Mark Up

CATEGORY DESCRIPTION	NOT TO EXCEED MARK-
Category 1. Desktops/Laptops/Servers/Tablet PC/Handhelds	1.03%
Category 2. Printers	1.025%
Category 3. Parts	1.03%
Category 4. Monitors	1.025%
Category 5 Battery Backup/Power Surge	1.05%
Category 6 Projectors	1.025%
Category 7. Computer Accessories (Digital Cameras, USB Adapters, Webcam, etc).	1.025%

SPECIAL SHIPPING REQUESTS

When requested by the ordering entity, the contractor may add special request shipping charges such as overnight delivery, air freight, etc., to the invoice. This shall show as freight charges on a separate line. This amount should be the special freight charge less the normal freight charge which is already included in the purchase price.

URGENT, SMALL ORDER PURCHASES: State agencies are required to verify delivery timelines from the PC store contracts. State agencies may then solicit quotes from other stocking dealers by using their small purchase authority (under \$5,000) for urgently needed orders that cannot be delivered timely through the PC store contracts. Document delivery and award issues.

PRICING

All prices include shipping with the exception of overnight or special shipping requests. Freight charges for standard delivery are included in the landed cost for all orders on an FOB Destination Freight Prepaid basis. The Markup is a multiplier of landed cost.

ORDER INFORMATION

To place an order GovConnection will accept faxed or e-mailed or standard mailed purchase orders. (800) 800-0019 ext. 75546

www.govconnection.com/stateofutah

Sales Manager for the State of Utah is Corey Petersen – Phone: 800.800.0019, x75554; Fax: 603.683.1060; Email: cpetersen@govconnection.com

Utah Location:
 GovConnection, Inc.
 American Plaza One
 77 West 200 South, Suite #315
 Salt Lake City, Utah 84101
 Kirby Welch
 712 203-1773(c)
 605-659-6442 back up

Also, a second point of contact is:
 Corey Petersen
cpetersen@govconnection.com
 Cell – 605-659-6442
 Office – 1-800-800-0019 x75554



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PRODUCT RETURN GUIDELINES

All non-defective returns authorized by GovConnection, whether opened or unopened, will be authorized for return within 30 days from the date of receipt. No refunds will be issued after such 30 day period. Authorization may be obtained by calling Customer Service at 1-888-213-0259 or by e-mail at customercare@govconnection.com. The State will be issued a Return Merchandise Authorization (RMA) which is valid for 10 days. Dead on Arrival (DOA) products must be reported to Customer Service within the first 30 days of receipt, and if deemed by GovConnection to be defective, may be repaired or replaced. Some manufacturers require DOAs to be handled directly with the manufacturer, and in these cases, GovConnection will provide the contact information.

SHIPPING GUIDLINES

All returns must be shipped prepaid. GovConnection recommends that the State sends any returns via a trackable service with appropriate insurance.

DAMAGED PRODUCTS

All packages shipped from Contractor are inspected prior to shipment. However, from time to time, damage during shipping may occur. Packages that are obviously damaged should be refused upon original delivery attempt. If the package is accepted, then any damage should be noted on the carrier delivery record prior to the driver leaving the premises. Any hidden or internal damage to any product must be reported to Customer Service at 888-213-0259 or customercare@govconnection.com within the first seven days of receipt to arrange for a carrier inspection and return of the damaged product(s). Please save the product, the shipping carton and all manufacturer packaging. Timely receipt of this information is necessary for Contractor to file a damage claim. Failure to notify Contractor of damage within this time period will be deemed an acceptance of the product, and standard return policies will apply.

RETURN PRIVILEGES

All non-defective returns authorized by Contractor, whether opened or unopened, will be assessed a minimum 15% restocking fee, and must be authorized for return within 30 days from date of receipt. No refunds will be issued after such 30 day period. Authorization may be obtained by calling Customer Service at 888-213-0259 or by e-mail at customercare@govconnection.com. State of Utah will be issued a Return Merchandise Authorization (RMA) which is valid for ten days. Failure to return a product within such 10 day authorization period will be deemed to be an acceptance of the product.

ATTACHMENT D- BAFO PRICING FOR GOVCONNECTION

JP12013 PC Stores Cost Form

Instructions- Respondents should only fill in those cells which are highlighted blue. All other cells must remain unaltered. Example: Markup% should be entered as 1.05 for a 5% markup.

Category 1 Desktops/Laptops/Servers/Tablet PC/Handhelds

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
CF-53AAGZX1M	Panasonic Toughbook 53	\$ 1,301.58		\$ 1,340.83
HC1457-1303	Socket SoMo 650-E	\$ 436.02		\$ 449.10
PT525U-002001	Toshiba Tecra R850-S8520	\$ 873.96	1.03	\$ 900.18
VPCSE1DGX/B	Sony VAIO VPC-SE1DGX/B	\$ 897.27		\$ 924.19
GT-P7510MAVXAB	Samsung Galaxy Tab	\$ 525.73		\$ 541.50
Category 1 Total				\$ 4,155.60

Category 2 Printers

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
CE459A#ABA	HP LaserJet P2055dn Printer	\$ 268.33		\$ 275.04
25C0350	Lexmark E734N	\$ 573.31		\$ 587.64
CC494A#BGJ	HP Color LaserJet CP4525dn Printer	\$ 1,412.85	1.025	\$ 1,448.17
CH393A#B1H	HP Deskjet 3000 Printer	\$ 52.16		\$ 53.46
62430606	OKI C9650dn	\$ 2,731.88		\$ 2,800.18
Category 2 Total				\$ 5,164.49

Category 3 Parts

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
FS105NA	NETGEAR FS105 5 Port Fast Ethernet Switch	\$ 21.70		\$ 22.35
KTH9600B/4G	Kingston memory - 4 GB -240-pin - DDR 3	\$ 18.30		\$ 18.85
WD20EARS	WD Caviar Green WD20EARS - 2 TB - SATA-300	\$ 139.32	1.03	\$ 143.50
ST320005EXA101-RK	Seagate External Desktop Drive - 2 TB - Hi Speed USB	\$ 85.25		\$ 87.81
EXPI9301CTBLK	INTEL Gigabit CT Network Adapter	\$ 25.70		\$ 26.47
Category 3 Total				\$ 298.98

Category 4 Monitors

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
AS221WM-BK	NEC AccuSync AS221WM	\$ 161.81		\$ 165.86
EA241WM-BK	NEC MultiSync EA241WM-BK	\$ 333.09		\$ 341.42
VA2448M-LED	Viewsonic VA2448M	\$ 168.20	1.025	\$ 172.41
S24A650D	Samsung S24A650D	\$ 239.77		\$ 245.76
ET.EV3WP.E04	Acer V223W Ejbmd	\$ 130.30		\$ 133.56
Category 4 Total				\$ 1,059.00

Category 5 Battery Backup/Power Surge

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
SUA750US	APC Smart-UPS 750VA USB & Serial 120V Black	\$ 291.09		\$ 305.64
SUA2200	APC Smart-UPS 2200VA USB & Serial 120V	\$ 722.47		\$ 758.59
TLP808	Tripp Lite 8 Outlet Surge Protector	\$ 14.33	1.05	\$ 15.05
F6C1250-TW-RK	Belkin Dual Form Factor Small Enterprise UPS	\$ 146.64		\$ 153.97
103004256-5591	Powerware 5110	\$ 69.41		\$ 72.88
Category 5 Total				\$ 1,306.14

Category 6 Projectors

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
V11H428320	Epson PowerLite 1261W	\$ 673.60		\$ 687.94
NP1250	NEC NP1250	\$ 1,488.97		\$ 1,526.19
VPLDX11	Sony VPL-DX11	\$ 1,005.96	1.025	\$ 1,031.11
IN1110	InFocus In1110	\$ 707.77		\$ 725.46
PT-LB90NTU	Panasonic PT-LB90NTU	\$ 1,005.31		\$ 1,030.44
Category 6 Total				\$ 4,901.15

Category 7 Computer Accessories (Cables, Toner, Input Devices, etc..)

Manufacturer Part #	Description	Landed Cost	Markup %	Net State Cost
VISION130	AverMedia AVerVision 130 Document Camera	\$ 390.84		\$ 400.61
960-000048	Logitech Webcam Pro 9000	\$ 57.87		\$ 59.32
AE1200	Linksys AE1200 Wireless-N USB Adapter	\$ 25.05	1.025	\$ 25.68
MFC-00001	Microsoft Wireless Optical Desktop 3000 - keyboard , mouse	\$ 45.69		\$ 46.83
4943B001	Canon PowerShot A2200	\$ 126.29		\$ 129.45
Category 7 Total				\$ 661.88

Grand Total \$ 17,547.24



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FINET COMMODITY CODE(S): MICROCOMPUTERS:

20413000000-CABLES: PRINTER, DISK, NETWORK, ETC.

20416000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.

20433000000-DRIVES, COMPACT DISK (CD ROM, ETC.)

20434000000-DRIVES, FLOPPY DISK

20435000000-DRIVES, HARD/FIXED DISK

20437000000-DRIVES, TAPE

20442000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.

20448000000-KEYBOARDS

20454000000-MICROCOMPUTERS, HANDHELD, LAPTOP, AND NOTEBOOK

20460000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)

20464380000-CARDS, INPUT/OUTPUT, FOR COMPUTERS

20464000000 - Network Components: Adapter Cards, Bridges, Connectors, Expansion

Modules/ports, Firewall Devices, Hubs, Line Drivers, Msaus, Routers, Transceivers, etc.

20468000000-PERIPHERALS, MISCELLANEOUS: JOY STICKS, GRAPHIC DIGITIZERS,
LIGHT

PENS, MICE, PEN PEADS, TRACKBALLS,
ETC.

20475000000-PRINTERS, DOT MATRIX

20476000000-PRINTERS, INKJET

20477000000-PRINTERS, LASER

20478000000-PRINTERS, PEN PLOTTER

20480000000-PRINTERS, THERMAL

20488000000-KEYBOARDS

20775-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY

(LCD) MINI & MAINFRAME:

20614000000-CABLES: PRINTER, DISK, NETWORK, ETC.

20617000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.

20634000000-CONTROLLERS, PERIPHERAL: PLOTTERS, PRINTERS, DIGITIZERS, ETC.

20644000000-DRIVES: COMPACT DISK, ROM, ETC.

20645000000-DRIVES: FLOPPY DISK

20646000000-DRIVES: HARD/FIXED DISK

20647000000-DRIVES, TAPE

20651000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.

20657000000-KEYBOARDS

FINET COMMODITY

CODE(S):

20661000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)

20666000000-PERIPHERALS, MISCELLANEOUS: GRAPHIC DIGITIZERS, JOY STICKS,
LIGHT PENS, MICE, PEN PADS, TRACKBALLS, ETC.

20670000000-PRINTER SHARING DEVICES

20671000000-PRINTERS, DOT MATRIX

20672000000-PRINTERS, HIGH SPEED, LINE PRINTERS, AND PRINTER SUBSYSTEMS

20673000000-PRINTERS, INKJET

20674000000-PRINTERS, LASER

20675000000-PRINTERS, PEN PLOTTER

20677000000-PRINTERS, THERMAL

20680000000-RETRIEVAL SYSTEMS, COMPUTER AIDED: INDEXING, RETRIEVAL
AND ACCESS SYSTEMS (CD ROM JUKEBOX, ETC.)

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20689000000-STORAGE DEVICES, ELECTRONIC (DISK DRIVE COMPATIBLE)
20775000000-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY (LCD)
20800000000-COMPUTERS, PC STORE: COMPUTER SOFTWARE, MICRO, MINI
65529000000-CAMERAS, DIGITAL TYPE
00000000000- Generic Commodity Code

OTHER:

98522000000-COMPUTERS, DATA PROCESSING EQUIPMENT, AND ACCESSORIES
(NOT WORD PROCESSING EQUIPMENT)