STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: PA2213

Updated: 05/24/2016

Revision number: Purchasing Agent: Fay Tan
Phone #: (801) 538-3524
Email: ftan@utah.gov

Items: Computer Equipment and Related Services (Desktops, Laptops, Tablets, Servers, and Storage)

Vendor: 01313F Dell Marketing, L.P.
One Dell Way, Mailstop 8707
Round Rock, TX 78682


General Contact & Usage Reports:
David White
Telephone: (512) 725-3702
Fax number: Email: david_f_white@dell.com

Usage Report Contact: Same

Reporting Type: Summary
Brand/trade name: Dell

Price: Please see attached documents.
Terms: NET 30
Effective dates: 9/29/2015 – 3/31/2017
Potential renewal options remaining: Three (3) 1-year renewal options (through 3/31/2020)
Days required for delivery: N/A
Price guarantee period: Minimum discounts are guaranteed for full contract term.

Freight: F.O.B. destination
Minimum order: N/A
Min shipment without charges: N/A
Other conditions: Please see contract.

This is a new contract.
Master Agreement #: MNWNC-108

Administrative Fee: The administrative fee for this contract is one percent (1%) and is already included in the contract price.

This is a multiple award contract. The vendors listed below have each been awarded a master agreement by the State of Minnesota as a result of the above-named solicitation and are therefore eligible to enter into a contract with the State of Utah. Vendors with which the State of Utah has contracted are identified below. If you wish to place an order with a vendor that does not yet have a computer equipment and services contract with the State of Utah, please e-mail the Purchasing Agent listed above to request that a contract be initiated.

Please review the other State of Utah contracts for optimal pricing, delivery, and service before making your purchasing decision.
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**Computer Equipment Vendor Table**

<table>
<thead>
<tr>
<th>VENDOR</th>
<th>PRODUCTS OFFERED</th>
<th>STATE OF UTAH CONTRACT NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ace Tech Partners</td>
<td>Desktops, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Apple</td>
<td>Desktops, Laptops, Tablets</td>
<td>PA2212</td>
</tr>
<tr>
<td>ByteSpeed</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Ciara</td>
<td>Desktops, Laptops, Tablets, Servers</td>
<td>---</td>
</tr>
<tr>
<td>Cisco</td>
<td>Servers</td>
<td>---</td>
</tr>
<tr>
<td>Cray</td>
<td>Servers</td>
<td>---</td>
</tr>
<tr>
<td>CTL</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>PA2215</td>
</tr>
<tr>
<td>Dell</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>PA2213</td>
</tr>
<tr>
<td>EMC</td>
<td>Storage</td>
<td>MA965</td>
</tr>
<tr>
<td>Firefly</td>
<td>Servers</td>
<td>---</td>
</tr>
<tr>
<td>Fujitsu</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Grace Global</td>
<td>Desktops, Laptops, Servers, Storage</td>
<td>MA2046</td>
</tr>
<tr>
<td>Hitachi</td>
<td>Servers, Storage</td>
<td>PA2217</td>
</tr>
<tr>
<td>Howard</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Hewlett Packard Inc.</td>
<td>Desktops, Laptops, Tablets</td>
<td>MA432</td>
</tr>
<tr>
<td>Hewlett Packard Enterprise</td>
<td>Servers, Storage</td>
<td>PA2211</td>
</tr>
<tr>
<td>IBM</td>
<td>Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Lenovo</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>PA2209</td>
</tr>
<tr>
<td>M&amp;A Technology</td>
<td>Desktops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Microsoft</td>
<td>Laptops, Tablets</td>
<td>PA2219</td>
</tr>
<tr>
<td>Microtech</td>
<td>Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>NetApp</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Nimble Storage</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Oracle</td>
<td>Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Panasonic</td>
<td>Laptops, Tablets</td>
<td>---</td>
</tr>
<tr>
<td>Pure Storage</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Samsung</td>
<td>Tablets</td>
<td>---</td>
</tr>
<tr>
<td>Tegile</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Tintri</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Toshiba</td>
<td>Laptops, Tablets</td>
<td>---</td>
</tr>
<tr>
<td>Transource</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>MA2104</td>
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<tr>
<td>Violin Memory</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>XioTech (X-IO)</td>
<td>Storage</td>
<td>---</td>
</tr>
</tbody>
</table>

**ORDERING INSTRUCTIONS**

This contract covers only those procurement items listed. When placing orders, make sure to identify your organization as a government entity and provide the contract number. It is the responsibility of the ordering agency to ensure that the vendor is given the correct delivery and billing address. Agencies should return to the vendor any invoice which reflects incorrect pricing. Other items ordered that are not listed on the contract must be invoiced separately.

All state-level executive branch agencies not listed in § 63F-1-102(6)(b) of the Utah Code are under the jurisdiction of the Department of Technology Services (DTS). These agencies must place orders for items listed in this contract.
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through DTS and may not order directly from the vendor or resellers. If you are ordering on behalf of such an agency, please use ServiceNow or contact DTS Procurement at (801) 538-1008 or dtsprocurement@utah.gov to place your order.

Orders should be placed with Dell via the on-line store at http://www.dell.com/learn/us/en/04/slg/contract-selection-utah. Orders may also be placed with the following authorized resellers:

Vendor # 94934AA
Advanced Systems Group
Contact: Patrick Smith
12405 Grant St.
Denver, CO 80241
(303) 301-3019
psmith@virtual.com

Vendor # 119316A
Sanity Solutions, Inc.
Contact: Jim Woolley
1574 Braxton Place
Logan, UT 84321
(801) 994-6774
jwoolley@sanitysolutions.com

Vendor # VC200804
Logical Front, LLC
Contact: Adam Hinckley
9690 South 300 West, 3rd Floor
Sandy, UT 84070
(801) 979-3775
adam.hinckley@logicalfront.com

Vendor # VC200803
NetWize, Inc.
Contact: Todd Winzenried
702 W. Confluence Ave
Salt Lake City, UT 84123
(801) 747-3200
twinzenried@netwize.net

Vendor # 11462IB
CDW Government, LLC
Contact: Pam Janutolo
230 N Milwaukee Avenue
Vernon Hills, IL 60061
(203) 851-7177
pam@cdw.com

Vendor # VC202658
Information Technology Core
830 Front Street
Helena, MT 59601
Reed Brus
(406) 447-3368
reed@itcmt.com
Justin Porter
(406) 447-3363
Justin@itcmt.com
Luke Lucas
(406) 447-3364
Luke@itcmt.com

All orders must include the Contract Number and the Master Agreement Number.

This contract information sheet and attached scope summary are for general informational purposes only and are subject to change. Users should read the entire contract, including associated terms and conditions, to make an informed purchasing decision. Please refer to the State Purchasing website, www.purchasing.utah.gov, for updated information.

Please contact the Purchasing Agent listed above if you have questions or concerns.
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SCOPE OF CONTRACT

Desktop computers, laptop computers, tablets, servers, and storage hardware are available for purchase under this contract.

Pricing listed on the webpage for this vendor is the maximum price per single item. If you are in need of multiple units, you can often achieve better pricing by sending a quote request to the vendor’s contact listed above; the greater the quantity and the more standardized your configurations are, the lower the price quoted may be. Soliciting competing quotes from multiple vendors may also lead to more aggressive pricing discounts.

LIMITATIONS

1. Software
   a. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
   b. Software is an option which must be related to the procurement of equipment.
   c. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment.
   d. Software such as middleware, which is not always installed on the equipment but is related to storage and server equipment purchased, may be offered and may be procured after the initial purchase of equipment.

2. Services
   a. Services must be related to the procurement of equipment.
   b. Wireless phone and internet service are not covered by this contract.
   c. Cloud services including acquisitions structured as managed on-site services are not covered by this contract.
   d. Managed print services are not covered by this contract.

3. Third-party Products
   a. Contractor can only offer third-party products in the product categories they have been awarded.
   b. Contractor cannot offer products manufactured by another contractor listed in the above Computer Equipment Vendor Table unless approved by the State of Minnesota.

4. Additional Products/Services
   a. Hardware and software required to solely support wide area network (WAN) operation and management are not covered by this contract.
   b. Cellular phone equipment is not covered by this contract.

Individual units/configurations may not exceed the following purchase prices:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>CONFIGURATION LIMIT (per unit)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Desktops</td>
<td>$10,000</td>
</tr>
<tr>
<td>Laptops</td>
<td>$10,000</td>
</tr>
<tr>
<td>Tablets</td>
<td>$5,000</td>
</tr>
<tr>
<td>Servers</td>
<td>$500,000</td>
</tr>
<tr>
<td>Storage</td>
<td>$500,000</td>
</tr>
<tr>
<td>Peripherals</td>
<td>$5,000</td>
</tr>
</tbody>
</table>
WARRANTY

The manufacturer’s standard warranty will apply to both Contractor’s products and any third-party products offered under this contract.

FINET COMMODITY CODE(S):

20413000000 Cables: Printer, Disk, Network, Etc.
20416000000 Chips: Accelerator, Graphics, Math Co-processor, Memory (Ram and Rom), Network, Etc.
20419000000 Communication Boards: Fax, Modem (Internal), Etc.
20424000000 Controllers, Programmable: Industrial Control Devices, Robots, Etc.
20433000000 Drives, Compact Disk (Cd Rom, Etc.)
20434000000 Drives, Floppy Disk
20435000000 Drives, Hard/fixed Disk
20437000000 Drives, Tape
20442000000 Expansion/accelerator Boards: Memory, Processor, Etc.
20453000000 Microcomputers, Desktop or Towerbased
20454000000 Microcomputers, Handheld, Laptop, and Notebook
20455000000 Microcomputers, Multi-processor
20458000000 Modems, External, Data Communications
20460000000 Monitors, Color and Monochrome (Cga, Vga, Svga, Etc.)
20464000000 Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/ports, Hubs, Line Drivers, Msaus, Routers, Transceivers, etc
20468000000 Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, Etc.
20475000000 Printers, Dot Matrix
20476000000 Printers, InkJet
20477000000 Printers, Laser
20478000000 Printers, Pen Plotter
20480000000 Printers, Thermal
20484000000 Retrieval Systems, Computer Assisted: Indexing, Retrieval (Cd Rom Jukebox, Etc.) And Access Systems
93921000000 Computers, Data Processing Equipment and Accessories (not WORD Processing Equipment) Maintenance/Repair
00000000000 Generic Commodity Code