STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: PA2209

Effective Date: 9/29/2015

Revision number: Purchasing Agent: Fay Tan
Phone #: (801) 538-3524
Email: ftan@utah.gov

Items: Computer Equipment and Related Services (Desktops, Laptops, Tablets, Servers, and Storage)

Vendor: 970063A Lenovo (United States), Inc.
1009 Think Place
Morrisville, NC 27560

Remittance: P.O. Box 643055
Pittsburg, PA 15264-3068

Internet Homepage: www.lenovo.com/wasca

General Contact: Melissa Autrey-Freeman
Telephone: (919) 294-0609
Fax number: (919) 257-4989
Email: mautrey@lenovo.com

Usage Report Contact: Same

Reporting Type: Summary
Brand/trade name: Lenovo

Price: Please see website for pricing.
Terms: NET 30
Effective dates: 9/29/2015 – 3/31/2017
Potential renewal options remaining: Three (3) 1-year renewal options (through 3/31/2020)
Days required for delivery: 10 business days with valid purchase order receipt to ship on standard product without part constraints
Price guarantee period: Minimum discounts are guaranteed for full contract term.

Freight: F.O.B. destination
Minimum order: N/A
Min shipment without charges: N/A
Other conditions: Please see contract.

This is a new contract. Added authorized reseller Summit Partners – Utah.

Master Agreement #: MNWNC-117

Administrative Fee: The administrative fee for this contract is one percent (1%) and is already included in the contract price.

This is a multiple award contract. The vendors listed below have each been awarded a master agreement by the State of Minnesota as a result of the above-named solicitation and are therefore eligible to enter into a contract with the State of Utah. Vendors with which the State of Utah has contracted are identified below. If you wish to place an order with a vendor that does not yet have a computer equipment and services contract with the State of Utah, please e-mail the Purchasing Agent listed above to request that a contract be initiated.
Please review the other State of Utah contracts for optimal pricing, delivery, and service before making your purchasing decision.

**Computer Equipment Vendor Table**

<table>
<thead>
<tr>
<th>VENDOR</th>
<th>PRODUCTS OFFERED</th>
<th>STATE OF UTAH CONTRACT NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ace Tech Partners</td>
<td>Desktops, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Apple</td>
<td>Desktops, Laptops, Tablets</td>
<td>PA2212</td>
</tr>
<tr>
<td>ByteSpeed</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Ciara</td>
<td>Desktops, Laptops, Tablets, Servers</td>
<td>---</td>
</tr>
<tr>
<td>Cisco</td>
<td>Servers</td>
<td>---</td>
</tr>
<tr>
<td>Cray</td>
<td>Servers</td>
<td>---</td>
</tr>
<tr>
<td>CTL</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>PA2215</td>
</tr>
<tr>
<td>Dell</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>PA2213</td>
</tr>
<tr>
<td>EMC</td>
<td>Storage</td>
<td>MA965</td>
</tr>
<tr>
<td>Firefly</td>
<td>Servers</td>
<td>---</td>
</tr>
<tr>
<td>Fujitsu</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Grace Global</td>
<td>Desktops, Laptops, Servers, Storage</td>
<td>MA2046</td>
</tr>
<tr>
<td>Hitachi</td>
<td>Servers, Storage</td>
<td>PA2217</td>
</tr>
<tr>
<td>Howard</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Hewlett Packard Inc.</td>
<td>Desktops, Laptops, Tablets</td>
<td>MA432</td>
</tr>
<tr>
<td>Hewlett Packard Enterprise</td>
<td>Servers, Storage</td>
<td>PA2211</td>
</tr>
<tr>
<td>IBM</td>
<td>Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Lenovo</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>PA2209</td>
</tr>
<tr>
<td>M&amp;A Technology</td>
<td>Desktops, Tablets, Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Microsoft</td>
<td>Laptops, Tablets</td>
<td>PA2219</td>
</tr>
<tr>
<td>Microtech</td>
<td>Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>NetApp</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Nimble Storage</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Oracle</td>
<td>Servers, Storage</td>
<td>---</td>
</tr>
<tr>
<td>Panasonic</td>
<td>Laptops, Tablets</td>
<td>---</td>
</tr>
<tr>
<td>Pure Storage</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Samsung</td>
<td>Tablets</td>
<td>---</td>
</tr>
<tr>
<td>Tegile</td>
<td>Storage</td>
<td>---</td>
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<tr>
<td>Tintri</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>Toshiba</td>
<td>Laptops, Tablets</td>
<td>---</td>
</tr>
<tr>
<td>Transsource</td>
<td>Desktops, Laptops, Tablets, Servers, Storage</td>
<td>MA2104</td>
</tr>
<tr>
<td>Violin Memory</td>
<td>Storage</td>
<td>---</td>
</tr>
<tr>
<td>XioTech (X-IO)</td>
<td>Storage</td>
<td>---</td>
</tr>
</tbody>
</table>

**ORDERING INSTRUCTIONS**

This contract covers only those procurement items listed. When placing orders, make sure to identify your organization as a government entity and provide the contract number. It is the responsibility of the ordering agency to ensure that the vendor is given the correct delivery and billing address. Agencies should return to the vendor any invoice which reflects incorrect pricing. Other items ordered that are not listed on the contract must be invoiced separately.
STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
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All state-level executive branch agencies not listed in § 63F-1-102(6)(b) of the Utah Code are under the jurisdiction of the Department of Technology Services (DTS). These agencies must place orders for items listed in this contract through DTS and may not order directly from the vendor or resellers. If you are ordering on behalf of such an agency, please use ServiceNow or contact DTS Procurement at (801) 538-1008 or dtsprocurement@utah.gov to place your order.

Orders may be placed directly with Lenovo via the on-line store at www.lenovo.com/us/en/wsca/index.html, by e-mail at orderdesknc@lenovo.com, or by fax at (855) 515-1780. For assistance with ordering, you may reach out to the following Lenovo sales representatives:

**State and Local Government**

<table>
<thead>
<tr>
<th>Field Sales Representative</th>
<th>Inside Sales Representative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kristin Whittlesey</td>
<td>Katie Jackson</td>
</tr>
<tr>
<td>(270) 552-3232</td>
<td>(866) 426-8334 ext. 2940487</td>
</tr>
<tr>
<td><a href="mailto:kwhittlesey@lenovo.com">kwhittlesey@lenovo.com</a></td>
<td><a href="mailto:kjackson@lenovo.com">kjackson@lenovo.com</a></td>
</tr>
</tbody>
</table>

**Education**

<table>
<thead>
<tr>
<th>Field Sales Representative</th>
<th>Inside Sales Representative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marty Provo</td>
<td>Ashley Newton</td>
</tr>
<tr>
<td>(480) 389-6561</td>
<td>(866) 426-8334 ext. 2942873</td>
</tr>
<tr>
<td><a href="mailto:mprovo@lenovo.com">mprovo@lenovo.com</a></td>
<td><a href="mailto:anewton@lenovo.com">anewton@lenovo.com</a></td>
</tr>
</tbody>
</table>

Orders may also be placed with the following “WSCA Resellers”:

**Vendor # 11462IB**

CDW Logistics, Inc.
Contact: Rodger White
200 N. Milwaukee Ave.
Vernon Hills, IL 60061
(866) 339-7922
rodgwhi@cdwg.com

**Vendor # 33386DD**

Software House International (SHI)
Contact: Dan Pressley
2 Riverview Dr.
Somerset, NJ 08873
(801) 230-9584
dan_pressley@shi.com

**Vendor # VC197840**

Summit Partners – Utah, LLC.
Contact: Preston Steel
2975 W. Executive Parkway, STE 100
Lehi, UT 84043
(801) 653-1800
sales@gosummitpartners.com

All orders must include the Contract Number and the Master Agreement Number. Payments for orders placed with Lenovo should be issued to Lenovo, and payments for orders placed with a WSCA Reseller should be issued to the Reseller.
Lenovo has also authorized the following “WSCA Agents” to assist end users in locating products and services:

**3MD Technologies, Inc.**
Agent ID: 1213378212
17735 NE 65th St. Ste. 130
Redmond, WA 98052

**Better Direct, LLC**
Agent ID: 1213378321
2011 E. 5th St. #6
Tempe, AZ 85281

**CDW Logistics, Inc.**
Agent ID: 1213385686
200 N. Milwaukee Ave.
Vernon Hills, IL 60061

**CPU Computer Repair (CSS Now)**
Agent ID: 1213408920
50 W. Powhatan Ave.
Essington, PA 19029

**Cybergear, Inc.**
Agent ID: 1213378519
16302 E. Page Ave.
Gilbert, AZ 85234

**En Pointe**
Agent ID: 1213378613
100 N. Sepulveda Blvd.
El Segundo, CA 90245

**GovConnection/PC Connection, Inc.**
Agent ID: 1213385690
7503 Standish Place
Rockville, MD 20855

**Howard Industries, Inc.**
Agent ID: 1213378709
32 Howard Dr.
Ellisville, MS 39437

**Nordisk Systems, Inc.**
Agent ID: 1213378971
7031 E. Thirsty Cactus Lane
Scottsdale, AZ 85266

**PCMG**
Agent ID: 1213385696
2555 W. 190th St.
Torrance, CA 90504

**QCM Technologies Inc.**
Agent ID: 1213379079
8070 E. Morgan Trail, Ste. 110
Scottsdale, AZ 85258

**Riverside Technologies (RTI)**
Agent ID: 1213379114
748 N. 109th Ct.
Omaha, NE 68154

**Sirius Computer Solutions, Inc.**
Agent ID: 1213379152
613 NW Loop 410, Ste. 1000
San Antonio, TX 78216

**Sterling Computers**
Agent ID: 1213379192
1508 Square Turn Blvd.
Norfolk, NE 68701

The above WSCA Agents (with the exception of CDW Logistics, Inc., when acting as a WSCA Reseller) **cannot accept orders from end users or accept payment.** Orders resulting from inquiries with a WSCA Agent should be issued and submitted to Lenovo and should include the Agent’s Agent ID in addition to the Contract Number and Master Agreement Number.

This contract information sheet and attached scope summary are for general informational purposes only and are subject to change. Users should read the entire contract, including associated terms and conditions, to make an informed purchasing decision. Please refer to the State Purchasing website, www.purchasing.utah.gov, for updated information.

Please contact the Purchasing Agent listed above if you have questions or concerns.
SCOPE OF CONTRACT

Desktops computers, laptop computers, tablets, servers, and storage hardware are available for purchase under this contract.

Pricing listed on the webpage for this vendor is the maximum price per single item. If you are in need of multiple units, you can often achieve better pricing by sending a quote request to the vendor’s contact listed above; the greater the quantity and the more standardized your configurations are, the lower the price quoted may be. Soliciting competing quotes from multiple vendors may also lead to more aggressive pricing discounts.

LIMITATIONS

1. Software
   a. Software is restricted to operating systems and commercial off-the-shelf (COTS) software and is subject to equipment configuration limits.
   b. Software is an option which must be related to the procurement of equipment.
   c. Software must be pre-loaded or provided as an electronic link with the initial purchase of equipment.

2. Services
   a. Services must be related to the procurement of equipment.
   b. Wireless phone and internet service are not covered by this contract.
   c. Cloud services including acquisitions structured as managed on-site services are not covered by this contract.
   d. Managed print services are not covered by this contract.

3. Third-party Products
   a. Contractor can only offer third-party products in the product categories they have been awarded.
   b. Contractor cannot offer products manufactured by another contractor listed in the above Computer Equipment Vendor Table unless approved by the State of Minnesota.

4. Additional Products/Services
   a. Hardware and software required to solely support wide area network (WAN) operation and management are not covered by this contract.
   b. Cellular phone equipment is not covered by this contract.

Individual units/configurations may not exceed the following purchase prices:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>CONFIGURATION LIMIT (per unit)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Desktops</td>
<td>$10,000</td>
</tr>
<tr>
<td>Laptops</td>
<td>$10,000</td>
</tr>
<tr>
<td>Tablets</td>
<td>$5,000</td>
</tr>
<tr>
<td>Servers</td>
<td>$500,000</td>
</tr>
<tr>
<td>Storage</td>
<td>$500,000</td>
</tr>
<tr>
<td>Peripherals</td>
<td>$5,000</td>
</tr>
</tbody>
</table>

WARRANTY

The manufacturer’s standard warranty will apply to both Contractor’s products and any third-party products offered under this contract.
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FINET COMMODITY CODE(S):

20413000000 Cables: Printer, Disk, Network, Etc.
20416000000 Chips: Accelerator, Graphics, Math Co-processor, Memory (Ram and Rom), Network, Etc.
20419000000 Communication Boards: Fax, Modem (Internal), Etc.
20424000000 Controllers, Programmable: Industrial Control Devices, Robots, Etc.
20433000000 Drives, Compact Disk (Cd Rom, Etc.)
20434000000 Drives, Floppy Disk
20435000000 Drives, Hard/fixed Disk
20437000000 Drives, Tape
20442000000 Expansion/accelerator Boards: Memory, Processor, Etc.
20453000000 Microcomputers, Desktop or Towerbased
20454000000 Microcomputers, Handheld, Laptop, and Notebook
20455000000 Microcomputers, Multi-processor
20458000000 Modems, External, Data Communications
20460000000 Monitors, Color and Monochrome (Cga, Vga, Svga, Etc.)
20464000000 Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/ports, Hubs, Line Drivers, Msaus, Routers, Transceivers,etc
20468000000 Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, Etc.
20475000000 Printers, Dot Matrix
20476000000 Printers, InkJet
20477000000 Printers, Laser
20478000000 Printers, Pen Plotter
20480000000 Printers, Thermal
20484000000 Retrieval Systems, Computer Assisted: Indexing, Retrieval (Cd Rom Jukebox, Etc.) And Access Systems
93921000000 Computers, Data Processing Equipment and Accessories (not WORD Processing Equipment) Maintenance/Repair
00000000000 Generic Commodity Code

REVISION HISTORY: