STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: MA259

February 09, 2015

Purchasing Agent: Tyler Barnes
Phone: (801) 538-3097
Email: tbarnes@utah.gov

Item: COMPUTERS - PC STORE

Vendor: 77537H GovConnection Inc.
706 Milford Road
Merrimack, NH 03054

Telephone: (800) 800-0019 ext. 75546
Fax number: (603) 683-1127
Contact: SEE ORDER INFORMATION
Price: Multi-step-contracting process - see quote requirement for GovConnection pricing or visit online ordering
Terms: Net 30
Effective dates: July 1, 2012 – June 30, 2015
Renewal Options: 2 Annual Renewals Available (Possible Extension until June 30, 2017)
Days required for delivery: 1-2 DAYS
Minimum order:
shipment without charges:
Contract renewal options:
Other conditions: See GovConnection Terms Below
Freight Terms: F.O.B. Destination, Freight Pre-paid
Freight is included in the unit price

PC Stores Account Rep: GovConnection, Inc.
American Plaza One
77 West 200 South
Suite #315
Salt Lake City, Utah 84101
Kirby Welch
800 800-0019x75546
800-800-9673 Direct Line
wdwelch@govconnection.com

Jodie Mattinson
385 208-5701
jmattinson@govconnection.com

Report Type: Line Item
Quarterly Report Contact: William Welch

Remit To: 77537H GovConnection Inc.
P.O. Box 382810
Pittsburgh, PA 15250-8810

This is a multiple award contract. Users must solicit at least 2 quotes (preferably 3) from contract vendors for optimal pricing, delivery: MA256 Valcom, MA257 Software House International (SHI), MA258 EnPointe, and MA259 GovConnection and document purchasing selection. References to these contracts hereafter will be as PC Stores.
This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in FINET. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**CONTRACT SCOPE:**
The PC Stores contracts provide computer and computer peripherals (including digital cameras).

**EXCLUDED ITEMS:**
Certain classes of products are deliberately excluded from PC Store vendors because these product offerings are provided under other contracts to the State these include:

- Storage arrays and storage area network (SAN) devices.
- Wireless products (cell phones, etc…).
- Networking products - routers, switches (with the exception of ethernet switch), CSU/DSU’s, blades, and network security devices (i.e. VPN, firewall, IDS).
- Audio visual equipment (with the exception of projectors) and audio visual supplies.
- Software.
- Non-OEM (original equipment manufacturer) warranty, maintenance, and consulting services.

**QUOTE REQUIREMENT:** Users are required to obtain AT LEAST 2 QUOTES (PREFERABLY 3) via e-mail, vendor managed websites, fax, phone or other means from the multiple award contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacture direct contracts listed on page 1 will also fulfill this requirement. Keep a copy of the quotes with the Payment File and document the purchase selection.

**PRICING COMPARISON:**
PC Stores Mark-Up - GovConnection

<table>
<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARK-UP % PER VENDOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>GovConnection</td>
<td>1.03</td>
</tr>
<tr>
<td>1. Desktops/Laptops/Servers/Tablets/PC &amp; Handhelds</td>
<td>1.03</td>
</tr>
<tr>
<td>2. Printers</td>
<td>1.025</td>
</tr>
<tr>
<td>3. Parts</td>
<td>1.03</td>
</tr>
<tr>
<td>4. Monitors</td>
<td>1.025</td>
</tr>
<tr>
<td>5. Battery Backup/Power Surge</td>
<td>1.05</td>
</tr>
<tr>
<td>6. Projectors</td>
<td>1.025</td>
</tr>
<tr>
<td>7. Computer Accessories (digital cameras, USB adapters, webcam, etc.)</td>
<td>1.025</td>
</tr>
</tbody>
</table>

Mark-ups are defined as a not to exceed amount. A lesser mark-up may be applied at the contractor’s discretion. Users may be eligible for volume discounts. Freight charges for standard ground delivery are included in the mark-up multiplier for all orders on an FOB Destination Freight Prepaid basis. Mark-up is a multiplier of landed cost. Example: item landed cost x 1.05 = contract price.
GovConnection Mark Up

<table>
<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARKUP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category 1. Desktops/Laptops/Servers/Tablet PC/Handhelds</td>
<td>1.03%</td>
</tr>
<tr>
<td>Category 2. Printers</td>
<td>1.025%</td>
</tr>
<tr>
<td>Category 3. Parts</td>
<td>1.03%</td>
</tr>
<tr>
<td>Category 4. Monitors</td>
<td>1.025%</td>
</tr>
<tr>
<td>Category 5. Battery Backup/Power Surge</td>
<td>1.05%</td>
</tr>
<tr>
<td>Category 6. Projectors</td>
<td>1.025%</td>
</tr>
<tr>
<td>Category 7. Computer Accessories (Digital Cameras, USB Adapters, Webcam, etc.)</td>
<td>1.025%</td>
</tr>
</tbody>
</table>

SPECIAL SHIPPING REQUESTS

When requested by the ordering entity, the contractor may add special request shipping charges such as overnight delivery, air freight, etc., to the invoice. This shall show as freight charges on a separate line. This amount should be the special freight charge less the normal freight charge which is already included in the purchase price.

URGENT SMALL ORDER PURCHASES: State agencies are required to verify delivery timelines from the PC store contracts. State agencies may then solicit quotes from other stocking dealers by using their small purchase authority (under $5,000) for urgently needed orders that cannot be delivered timely through the PC store contracts. Document delivery and award issues.

PRICING

All prices include shipping with the exception of overnight or special shipping requests. Freight charges for standard delivery are included in the landed cost for all orders on an FOB Destination Freight Prepaid basis. The Markup is a multiplier of landed cost.

ORDER INFORMATION

To place an order GovConnection will accept faxed or e-mailed or standard mailed purchase orders.

(800) 800-0019 ext. 75546

www.govconnection.com/stateofutah

Sales Manager for the State of Utah is Corey Petersen – Phone: 800.800.0019, x75554; Fax: 603.683.1060;
Email: cpetersen@govconnection.com

Utah Location:
GovConnection, Inc.
American Plaza One
77 West 200 South, Suite #315
Salt Lake City, Utah 84101
 Kirby Welch
712 203-1773(c)
605-659-6442 back up

Also, a second point of contact is:
Corey Petersen
cpetersen@govconnection.com
Cell – 605-659-6442
Office – 1-800-800-0019 x75554
PRODUCT RETURN GUIDELINES
All non-defective returns authorized by GovConnection, whether opened or unopened, will be authorized for return within 30 days from the date of receipt. No refunds will be issued after such 30 day period. Authorization may be obtained by calling Customer Service at 1-888-213-0259 or by e-mail at customercare@govconnection.com. The State will be issued a Return Merchandise Authorization (RMA) which is valid for 10 days. Dead on Arrival (DOA) products must be reported to Customer Service within the first 30 days of receipt, and if deemed by GovConnection to be defective, may be repaired or replaced. Some manufacturers require DOAs to be handled directly with the manufacturer, and in these cases, GovConnection will provide the contact information.

SHIPPING GUIDELINES
All returns must be shipped prepaid. GovConnection recommends that the State sends any returns via a trackable service with appropriate insurance.

DAMAGED PRODUCTS
All packages shipped from Contractor are inspected prior to shipment. However, from time to time, damage during shipping may occur. Packages that are obviously damaged should be refused upon original delivery attempt. If the package is accepted, then any damage should be noted on the carrier delivery record prior to the driver leaving the premises. Any hidden or internal damage to any product must be reported to Customer Service at 888-213-0259 or customercare@govconnection.com within the first seven days of receipt to arrange for a carrier inspection and return of the damaged product(s). Please save the product, the shipping carton and all manufacturer packaging. Timely receipt of this information is necessary for Contractor to file a damage claim. Failure to notify Contractor of damage within this time period will be deemed an acceptance of the product, and standard return policies will apply.

RETURN PRIVILEGES
All non-defective returns authorized by Contractor, whether opened or unopened, will be assessed a minimum 15% restocking fee, and must be authorized for return within 30 days from date of receipt. No refunds will be issued after such 30 day period. Authorization may be obtained by calling Customer Service at 888-213-0259 or by e-mail at customercare@govconnection.com. State of Utah will be issued a Return Merchandise Authorization (RMA) which is valid for ten days. Failure to return a product within such 10 day authorization period will be deemed to be an acceptance of the product.
### Category 1: Desktops/Laptops/Servers/Tablet PC/Handhelds

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>CF-53AAGZX1M</td>
<td>Panasonic Toughbook 33</td>
<td>$1,301.58</td>
<td>10%</td>
<td>$1,401.03</td>
</tr>
<tr>
<td>HC1457-1303</td>
<td>Soacht SoMo 560-E</td>
<td>$435.91</td>
<td></td>
<td>$449.10</td>
</tr>
<tr>
<td>PT5256-032001</td>
<td>Toshiba Tecra R650-5820</td>
<td>$673.97</td>
<td>10%</td>
<td>$740.30</td>
</tr>
<tr>
<td>VPCSE1D3X8B</td>
<td>Sony VAIO VPC-SE1D3X8B</td>
<td>$1,067.07</td>
<td></td>
<td>$1,143.83</td>
</tr>
<tr>
<td>GT-P7510MAVMX8B</td>
<td>Samsung Galaxy Tab</td>
<td>$526.73</td>
<td></td>
<td>$541.50</td>
</tr>
</tbody>
</table>

**Category 1 Total**  
$4,155.60

### Category 2: Printers

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>CE459A8ABA</td>
<td>HP Laserjet P2055dn Printer</td>
<td>$269.31</td>
<td></td>
<td>$275.04</td>
</tr>
<tr>
<td>26G02350</td>
<td>Lexmark E772N</td>
<td>$573.35</td>
<td>0%</td>
<td>$573.35</td>
</tr>
<tr>
<td>CC494A0BG3</td>
<td>HP Color Laserjet CP4525dn Printer</td>
<td>$1,412.00</td>
<td>0%</td>
<td>$1,444.17</td>
</tr>
<tr>
<td>CH393A1B1M</td>
<td>HP Deskjet 3000 Printer</td>
<td>$521.60</td>
<td>0%</td>
<td>$534.00</td>
</tr>
<tr>
<td>82405B06</td>
<td>OKI C9650dn</td>
<td>$2,731.86</td>
<td>0%</td>
<td>$2,800.18</td>
</tr>
</tbody>
</table>

**Category 2 Total**  
$5,164.49

### Category 3: Parts

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>FG100AAC</td>
<td>NETGEAR FS1005 5 Port Fast Ethernet Switch</td>
<td>$121.70</td>
<td>0%</td>
<td>$121.70</td>
</tr>
<tr>
<td>KTHS0094AGS</td>
<td>Kingston memory - 4 GB 240-pin - DDR 3</td>
<td>$18.80</td>
<td>0%</td>
<td>$18.80</td>
</tr>
<tr>
<td>WD20EARS</td>
<td>WD Caviar Green WD20EARS-2TB - SATA-300</td>
<td>$133.32</td>
<td>0%</td>
<td>$143.50</td>
</tr>
<tr>
<td>S1320056EAA101-RK</td>
<td>Seagate External Desktop Drive - 2TB - 7200 RPM</td>
<td>$85.25</td>
<td>0%</td>
<td>$87.81</td>
</tr>
<tr>
<td>EXP3901CT9BLK</td>
<td>INTEL Gigabit CT Network Adapter</td>
<td>$25.70</td>
<td>0%</td>
<td>$25.70</td>
</tr>
</tbody>
</table>

**Category 3 Total**  
$298.99

### Category 4: Monitors

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>AS221WVD-BK</td>
<td>NEC AcuSync AS221WVD</td>
<td>$113.81</td>
<td>0%</td>
<td>$113.81</td>
</tr>
<tr>
<td>EA241WVD-BK</td>
<td>NEC MultiSync EA241WVD</td>
<td>$333.05</td>
<td>0%</td>
<td>$333.05</td>
</tr>
<tr>
<td>VA2448MLED</td>
<td>ViewSonic VA2448M</td>
<td>$168.00</td>
<td>0%</td>
<td>$172.41</td>
</tr>
<tr>
<td>S24A450D</td>
<td>Samsung S24A450D</td>
<td>$233.77</td>
<td>0%</td>
<td>$245.70</td>
</tr>
<tr>
<td>ET EVWP Fit4</td>
<td>Acer V220V Fit4</td>
<td>$150.36</td>
<td>0%</td>
<td>$150.36</td>
</tr>
</tbody>
</table>

**Category 4 Total**  
$1,098.00

### Category 5: Battery/Backup/Power Surge

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUA750US</td>
<td>APC Smart-UPS 750VA USB &amp; Serial 120V Black</td>
<td>$291.09</td>
<td>0%</td>
<td>$291.09</td>
</tr>
<tr>
<td>SUA2200</td>
<td>APC Smart-UPS 2200VA USB &amp; Serial 120V</td>
<td>$722.51</td>
<td>0%</td>
<td>$722.51</td>
</tr>
<tr>
<td>TLB508</td>
<td>Tripp Lite 5 Outlet Surge Protector</td>
<td>$142.33</td>
<td>0%</td>
<td>$142.33</td>
</tr>
<tr>
<td>FSC1250-1V-HK</td>
<td>Belkin Dual Port Fused Small Enterprise UPS</td>
<td>$148.44</td>
<td>0%</td>
<td>$153.97</td>
</tr>
<tr>
<td>109304256-5591</td>
<td>Powerware 511</td>
<td>$69.41</td>
<td>0%</td>
<td>$69.41</td>
</tr>
</tbody>
</table>

**Category 5 Total**  
$1,306.14

### Category 6: Projectors

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>V11H428320</td>
<td>Epson PowerLite 2810X 1280W</td>
<td>$573.50</td>
<td>0%</td>
<td>$573.50</td>
</tr>
<tr>
<td>NP-11005</td>
<td>NEC NP11005</td>
<td>$1,490.75</td>
<td>0%</td>
<td>$1,490.75</td>
</tr>
<tr>
<td>VPJX111</td>
<td>Sony VPJX111</td>
<td>$303.96</td>
<td>0%</td>
<td>$303.96</td>
</tr>
<tr>
<td>INI1110</td>
<td>InFocus IN1110</td>
<td>$107.77</td>
<td>0%</td>
<td>$107.77</td>
</tr>
<tr>
<td>PT-LB90NTU</td>
<td>Panasonic PT-LB90NTU</td>
<td>$505.31</td>
<td>0%</td>
<td>$505.31</td>
</tr>
</tbody>
</table>

**Category 6 Total**  
$1,030.44

### Category 7: Computer Accessories (Cables, Toner, Input Devices, etc..)

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>VISIOH150</td>
<td>Aver Media AVerVision 130 Document Camera</td>
<td>$390.84</td>
<td>0%</td>
<td>$390.84</td>
</tr>
<tr>
<td>TGLA040048</td>
<td>Logitech Webcam Pro 8000</td>
<td>$187.87</td>
<td>0%</td>
<td>$187.87</td>
</tr>
<tr>
<td>AE1200</td>
<td>Linksys AE1200 Wireless-N USB Adapter</td>
<td>$22.05</td>
<td>0%</td>
<td>$22.05</td>
</tr>
<tr>
<td>MFC-5800N1</td>
<td>Microsoft Wireless Optical Desktop 3000 - keyboard, mouse</td>
<td>$45.95</td>
<td>0%</td>
<td>$45.95</td>
</tr>
<tr>
<td>484388501</td>
<td>Canon PowerShot A2200</td>
<td>$126.28</td>
<td>0%</td>
<td>$126.28</td>
</tr>
</tbody>
</table>

**Category 7 Total**  
$661.88

**Grand Total**  
$17,547.24

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**ATTACHMENT D- BAFO PRICING FOR GOVCATION**

**JP12013 PC Stores Cost Form**

Instructions: Respondents should only fill in those cells which are highlighted blue. All other cells must remain unaltered. Example: Markup% should be entered as 1.05 for a 5% markup.
FINET COMMODITY CODE(S): MICROCOMPUTERS:
20413000000-CABLES: PRINTER, DISK, NETWORK, ETC.
20416000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.
20433000000-DRIVES, COMPACT DISK (CD ROM, ETC.)
20434000000-DRIVES, FLOPPY DISK
20435000000-DRIVES, HARD/FIXED DISK
20437000000-DRIVES, TAPE
20442000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.
20448000000-KEYBOARDS
20454000000-MICROCOMPUTERS, HANDHELD, LAPTOP, AND NOTEBOOK
20460000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
20464380000-CARDS, INPUT/OUTPUT, FOR COMPUTERS
20464000000 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/ports, Firewall Devices, Hubs, Line Drivers, Msaus, Routers, Transceivers, etc.
20468000000-PERIPHERALS, MISCELLANEOUS: JOY STICKS, GRAPHIC DIGITIZERS, LIGHT PENS, MICE, PEN PEADS, TRACKBALLS, ETC.

FINET COMMODITY CODE(S):
20475000000-PRINTERS, DOT MATRIX
20476000000-PRINTERS, INKJET
20477000000-PRINTERS, LASER
20478000000-PRINTERS, PEN PLOTTER
20480000000-PRINTERS, THERMAL
20488000000-KEYBOARDS
20775-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY (LCD) MINI & MAINFRAME:
20614000000-CABLES: PRINTER, DISK, NETWORK, ETC.
20617000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.
20634000000-CONTROLLERS, PERIPHERAL: PLOTTERS, PRINTERS, DIGITIZERS, ETC.
20644000000-DRIVES: COMPACT DISK, ROM, ETC.
20645000000-DRIVES, FLOPPY DISK
20646000000-DRIVES: HARD/FIXED DISK
20647000000-DRIVES, TAPE
20651000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.
20657000000-KEYBOARDS

FINET COMMODITY CODE(S):
20661000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
20666000000-PERIPHERALS, MISCELLANEOUS: GRAPHIC DIGITIZERS, JOY STICKS, LIGHT PENS, MICE, PEN PADS, TRACKBALLS, ETC.
20670000000-PRINTER SHARING DEVICES
20671000000-PRINTERS, DOT MATRIX
20672000000-PRINTERS, HIGH SPEED, LINE PRINTERS, AND PRINTER SUBSYSTEMS
20673000000-PRINTERS, INKJET
20674000000-PRINTERS, LASER
20675000000-PRINTERS, PEN PLOTTER
20677000000-PRINTERS, THERMAL
20680000000-RETRIEVAL SYSTEMS, COMPUTER AIDED: INDEXING, RETRIEVAL AND ACCESS SYSTEMS (CD ROM JUKEBOX, ETC.)
STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT

CONTRACT NUMBER: MA259

February 09, 2015

20689000000-STORAGE DEVICES, ELECTRONIC (DISK DRIVE COMPATIBLE)
20775000000-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY (LCD)
20800000000-COMPUTERS, PC STORE: COMPUTER SOFTWARE, MICRO, MINI
65529000000-CAMERAS, DIGITAL TYPE
00000000000- Generic Commodity Code

OTHER:
98522000000-COMPUTERS, DATA PROCESSING EQUIPMENT, AND ACCESSORIES
(NOT WORD PROCESSING EQUIPMENT)