STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
NUMBER: MA258

February 09, 2015

Purchasing Agent: Tyler Barnes
Phone: (801) 538-3097
Email: tbarnes@utah.gov

Item: COMPUTERS - PC STORE

Vendor: 72824F En Pointe Technologies
12227 South Business Park Dr., #102
Draper, Utah 84020

Internet Homepage: www.enpointe.com/utah

Telephone: (866) 457-1381 statewide

Fax number: (800) 915-9188

Contact: SEE ORDER INFORMATION

Price: Multi-step-contracting process - see quote requirement
En Pointe Technologies for pricing or visit online ordering

Terms: Net 30

Effective dates: July 1, 2012 – June 30, 2015

Renewal Options: 2 Annual Renewals Available (Possible Extension until June 30, 2017)

Days required for delivery: 1-2 DAYS

Minimum order: NONE

Min shipment without charges: NONE

Contract renewal options: None

Other conditions: See En Pointe Terms Below

Freight Terms: F.O.B. Destination, Freight Pre-paid
Freight is included in the unit price

Report Type: Line Item

Quarterly Report Contact: Randy Everett
Email: reverett@enpointe.com

Remit To: 72824F En Pointe Technologies
P.O. Box 514429
Los Angeles, CA 90051-4429

This is a multiple award contract. Users must solicit at least 2 quotes (preferably 3) from contract vendors for optimal pricing, delivery: MA256 Valcom, MA257 Software House International (SHI), MA258 EnPointe, and MA259 GovConnection and document purchasing selection. References to these contracts hereafter will be as PC Stores.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in FINET. Agencies will return to the vendor any invoice which reflects incorrect pricing.
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CONTRACT SCOPE:
The PC Stores contracts provide computer and computer peripherals (including digital cameras).

EXCLUDED ITEMS:
Certain classes of products are deliberately excluded from PC Store vendors because these product offerings are provided under other contracts to the State these include:

- Storage arrays and storage area network (SAN) devices.
- Wireless products (cell phones, etc…).
- Networking products - routers, switches (with the exception of ethernet switch), CSU/DSU’s, blades, and network security devices (i.e. VPN, firewall, IDS).
- Audio visual equipment (with the exception of projectors) and audio visual supplies.
- Software.
- Non-OEM (original equipment manufacturer) warranty, maintenance, and consulting services.

QUOTE REQUIREMENT: Users are required to obtain AT LEAST 2 QUOTES (PREFERABLY 3) via e-mail, vendor managed websites, fax, phone or other means from the multiple award contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacture direct contracts listed on page 1 will also fulfill this requirement. Keep a copy of the quotes with the Payment File and document the purchase selection.

PRICING COMPARISON:
PC Stores Mark-Up - EnPointe

<table>
<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARK-UP % PER VENDOR</th>
<th>EnPointe</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Desktops/Laptops/Servers/ Tablets/ PC &amp; Handhelds</td>
<td></td>
<td>3.45</td>
</tr>
<tr>
<td>2. Printers</td>
<td></td>
<td>3.45</td>
</tr>
<tr>
<td>3. Parts</td>
<td></td>
<td>3.45</td>
</tr>
<tr>
<td>4. Monitors</td>
<td></td>
<td>3.45</td>
</tr>
<tr>
<td>5. Battery Backup/Power Surge</td>
<td></td>
<td>3.45</td>
</tr>
<tr>
<td>6. Projectors</td>
<td></td>
<td>3.45</td>
</tr>
<tr>
<td>7. Computer Accessories (digital cameras, USB adapters, webcam, etc.)</td>
<td>3.45</td>
<td></td>
</tr>
</tbody>
</table>

Mark-ups are defined as a not to exceed amount. A lesser mark-up may be applied at the contractor’s discretion. Users may be eligible for volume discounts. Users are entitled to special promotional pricing offered by the manufacturer, distributor or reseller. Freight charges for standard ground delivery are included in the mark-up multiplier for all orders on an FOB Destination Freight Prepaid basis. Education users are to receive special academic pricing offered by some manufacturers. Mark-up is a multiplier of landed cost. Example: item landed cost x 1.05 = contract price
EnPointe Mark-Up

<table>
<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARK-</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category 1. Desktops/Laptops/Servers/Tablet PC/Handhelds</td>
<td>3.45%</td>
</tr>
<tr>
<td>Category 2. Printers</td>
<td>3.45%</td>
</tr>
<tr>
<td>Category 3. Parts</td>
<td>3.45%</td>
</tr>
<tr>
<td>Category 4. Monitors</td>
<td>3.45%</td>
</tr>
<tr>
<td>Category 5. Battery Backup/Power Surge</td>
<td>3.45%</td>
</tr>
<tr>
<td>Category 6. Projectors</td>
<td>3.45%</td>
</tr>
<tr>
<td>Category 7. Computer Accessories (Digital Cameras, USB Adapters, Webcam, etc.)</td>
<td>3.45%</td>
</tr>
</tbody>
</table>

On-Line Price look ups and on-line purchases

1. First time users please send an email to pcstores@enpointe.com requesting a login-id and password to obtain site access (quick & easy process)
2. Please include in your request: Name, Agency, Address, Email, and Phone
3. Once granted, users can place, track orders and run reports as needed.

For quote requests:

You can call or email us for prices or formal quotes

**Inside Sales Representatives:**

Tanya Frantz
Phone: 866-450-9148 E-mail: tfrantz@enpointe.com

Barbara Bushart
Phone: 866-334-2089 E-mail: bbushart@enpointe.com

**Outside Sales Representative**

Randy Everett
Phone: 866-457-1381 E-mail: reverett@enpointe.com

**SPECIAL SHIPPING REQUESTS**

When requested by the ordering entity, the contractor may add special request shipping charges such as overnight delivery, air freight, etc., to the invoice. This shall show as freight charges on a separate line. This amount should be the special freight charge less the normal freight charge which is already included in the purchase price.

**URGENT, SMALL ORDER PURCHASES**: State agencies are required to verify delivery timelines from the PC store contracts. State agencies may then solicit quotes from other stocking dealers by using their small purchase authority (under $5,000) for urgently needed orders that cannot be delivered timely through the PC store contracts. Document delivery and award issues.
En Pointe Technologies Contact Information
Randy Everett
Phone: 866-457-1381  E-mail: reverett@enpointe.com

Barb Bushart
Phone: 866-334-2089  E-mail: bbushart@enpointe.com

Bob Olsen, Branch Manager
Phone: 801-576-5586  E-mail: bolsen@enpointe.com

All prices include shipping with the exception of overnight or special shipping requests.
http://www.enpointe.com/utah/pcstores.asp

ORDER INFORMATION
To place an order En Pointe will accept faxed or e-mailed or standard mailed purchase orders.

PRODUCT RETURN GUIDELINES
To return product, customers must contact En Pointe Customer Service within fifteen (15) days of purchase to Return Merchandise Authorization. En Pointe returns approvals are based on manufacturer and vendor policies that are subject to change without notice. Restock charges and other fees may apply. Upon approval, the product must be shipped prepaid to the En Pointe Returns Center within seven (7) days of the approval. Customers can insure the shipment or assume the risk of loss or damage. Product must always be returned complete and in its original box and it must contain all documentation, accessories, software and packaging materials. The following returns will be rejected back to the customer: incomplete product; product returned without authorization or after the authorization expires; product returned freight collect; product not matching in condition, part number, or item count.

For requests, contact…..  Send product to…..
En Pointe Customer Service  En Pointe Returns Center
Phone: (909) 456-7580  1040 Vintage Avenue, Bldg. A
Email: RMARequests@enpointe.com  Ontario, CA 91761

Non-Returnable Product
The following are non-cancelable and non-returnable: special orders or custom made product; software license and open software packages.

Defective Product (DOA)
In accordance with manufacturer and vendor policies

Freight Damaged or Missing Product
If product is damaged or lost in transit by the freight carrier, the discrepancy should be noted on the receiving document (Bill of Landing) at time of receipt. The customer needs to contact En Pointe Technologies Customer Service within seven (7) days to make the claim. Claims made after seven days will be rejected.
**ATTACHMENT D - BAFO Pricing for EnPointe**

**Instructions** - Respondents should only fill in those cells which are highlighted blue. All other cells must remain unaltered. Example: Markup % should be entered as 1.05 for a 5% markup.

### Category 1: Desktop/Laptop/Server/Tablet/PC/Handhelds

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>CF-53AAXZ3M</td>
<td>Panasonic Toughbook S3</td>
<td>$1,234.50</td>
<td>1.05</td>
<td>$1,277.15</td>
</tr>
<tr>
<td>HC146F-1000</td>
<td>Soutec 6MB RS3-E</td>
<td>$446.71</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PT65U-02001</td>
<td>Toshiba Tecra R830-SB620</td>
<td>$1,017.26</td>
<td></td>
<td></td>
</tr>
<tr>
<td>VPCSE1DGX8</td>
<td>Sony VAIO VPCSE1DGX8</td>
<td>$1,338.64</td>
<td></td>
<td></td>
</tr>
<tr>
<td>GT-P7510NAVXAB</td>
<td>Samsung Galaxy Tab</td>
<td>$438.40</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Category 1 Total** $4,078.72

### Category 2: Printers

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>CE459WA4BA</td>
<td>HP LaserJet P2055dn Printer</td>
<td>$356.67</td>
<td></td>
<td></td>
</tr>
<tr>
<td>21527R500</td>
<td>Lexmark E374N</td>
<td>$644.63</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CD494AB36G</td>
<td>HP Color LaserJet CP4025dn Printer</td>
<td>$1,432.70</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CH993A9F01H</td>
<td>HP Deskjet 3000 Printer</td>
<td>$59.90</td>
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<tr>
<td>62430069</td>
<td>OKI C9300dN</td>
<td>$2,816.43</td>
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</table>

**Category 2 Total** $5,298.29

### Category 3: Parts

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>F81025NA</td>
<td>NETGEAR FS108 &amp; Port Fast Ethernet Switch</td>
<td>$20.40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>KTHS008B4G</td>
<td>Kingston memory - 4 GB 240-pin, DDR3</td>
<td>$20.40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>WD2002F05R</td>
<td>WD Caviar Green WD2002F05 - 2 TB - SATA-300</td>
<td>$128.48</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ET3200066XAV1-4K</td>
<td>Seagate External Desktop Drives - 2 TB - Hi Speed USB</td>
<td>$233.30</td>
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<td></td>
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<tr>
<td>EXP90001C1BKR</td>
<td>INTEL Gigabit CT Network Adapter</td>
<td>$522.60</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Category 3 Total** $821.38

### Category 4: Monitors

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>A221W1M-BK</td>
<td>NEC AccuSync AS221WM</td>
<td>$160.97</td>
<td></td>
<td></td>
</tr>
<tr>
<td>LA241W1M-BK</td>
<td>NEC MultiSync EA241W1M-BK</td>
<td>$311.78</td>
<td></td>
<td></td>
</tr>
<tr>
<td>VA2448M-LED</td>
<td>ViewSonic VA2448M</td>
<td>$172.67</td>
<td></td>
<td></td>
</tr>
<tr>
<td>S24A350D</td>
<td>Samsung S24A350D</td>
<td>$253.30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ET EVWEP ED4</td>
<td>Acer V22SW Edid</td>
<td>$134.60</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Category 4 Total** $1,532.68

### Category 5: Battery Backup/Power Surge

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUA750US</td>
<td>APC Smart-UPS 750VA USB &amp; Serial 120V Black</td>
<td>$284.53</td>
<td></td>
<td></td>
</tr>
<tr>
<td>SUA5250</td>
<td>APC Smart-UPS 2250VA USB &amp; Serial 120V</td>
<td>$799.07</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TL9488</td>
<td>Tripp Lite B Dual Surge Protector</td>
<td>$16.46</td>
<td></td>
<td></td>
</tr>
<tr>
<td>HSC1250-1W-RK</td>
<td>Belkin Dual Form Factor Small Enterprise UPS</td>
<td>$33.47</td>
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<td></td>
</tr>
<tr>
<td>1000442G5-S91</td>
<td>Powerware 5110</td>
<td>$71.79</td>
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<td></td>
</tr>
</tbody>
</table>

**Category 5 Total** $1,545.33

### Category 6: Projectors

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>V11H403M3D</td>
<td>Epson PowerLite 1201W</td>
<td>$558.65</td>
<td></td>
<td></td>
</tr>
<tr>
<td>NP1250</td>
<td>NEC NP1250</td>
<td>$1,499.30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>VF280X11</td>
<td>Sony VPL-DX11</td>
<td>$553.50</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IN1120</td>
<td>InFocus IN1110</td>
<td>$795.65</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PT-LB34NTU</td>
<td>Panasonic PT-LB34NTU</td>
<td>$992.44</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Category 6 Total** $4,786.87

### Category 7: Computer Accessories (Cables, Toner, Input Devices, etc.)

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>VISION130</td>
<td>AviMedia AviVision 130 Document Camera</td>
<td>$337.10</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9BD-0006H</td>
<td>Logitech Webcam Pro 9000</td>
<td>$58.78</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AE-1290</td>
<td>Linksys AE-1290 Wireless-N USB Adapter</td>
<td>$20.71</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MFC-0001</td>
<td>Microsoft Wireless Optical Desktop 3000 - keyboard, mouse</td>
<td>$49.47</td>
<td></td>
<td></td>
</tr>
<tr>
<td>49P30001</td>
<td>Canon PowerShot A2500</td>
<td>$129.61</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Category 7 Total** $661.48

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**Notes**

- All products in red are discontinued; the costs listed are our last known cost.
- Stated markup % is for P.O. Purchases.  
- Please note that if you wish to pay by credit card, there will be 2.5% (3% in case of American Express) processing fee charged in addition to the amount quoted, as bank processing fee.
FINET COMMODITY CODE(S): MICROCOMPUTERS:
20413000000-CABLES: PRINTER, DISK, NETWORK, ETC.
20416000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.
20433000000-DRIVES, COMPACT DISK (CD ROM, ETC.)
20434000000-DRIVES, FLOPPY DISK
20435000000-DRIVES, HARD/FIXED DISK
20437000000-DRIVES, TAPE
20442000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.
20448000000-KEYBOARDS
20454000000-MICROCOMPUTERS, HANDHELD, LAPTOP, AND NOTEBOOK
20460000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
20464380000-CARDS, INPUT/OUTPUT, FOR COMPUTERS
20464000000 - Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/ports, Firewall Devices, Hubs, Line Drivers, Msaus, Routers, Transceivers, etc.
20468000000-PERIPHERALS, MISCELLANEOUS: JOY STICKS, GRAPHIC DIGITIZERS, LIGHT PENS, MICE, PEN PEADS, TRACKBALLS, ETC.
20475000000-PRINTERS, DOT MATRIX
20476000000-PRINTERS, INKJET
20477000000-PRINTERS, LASER
20478000000-PRINTERS, PEN PLOTTER
20480000000-PRINTERS, THERMAL
20488000000-KEYBOARDS
20775-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY (LCD)
MINI & MAINFRAME:
20614000000-CABLES: PRINTER, DISK, NETWORK, ETC.
20617000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.
20634000000-CONTROLLERS, PERIPHERAL: PLOTTERS, PRINTERS, DIGITIZERS, ETC.
20644000000-DRIVES: COMPACT DISK, ROM, ETC.
20645000000-DRIVES: FLOPPY DISK
20646000000-DRIVES: HARD/FIXED DISK
20647000000-DRIVES, TAPE
20651000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.
20657000000-KEYBOARDS
FINET COMMODITY CODE(S):
20661000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
20666000000-PERIPHERALS, MISCELLANEOUS: GRAPHIC DIGITIZERS, JOY STICKS, LIGHT PENS, MICE, PEN PADS, TRACKBALLS, ETC.
20670000000-PRINTERS SHARING DEVICES
20671000000-PRINTERS, DOT MATRIX
20672000000-PRINTERS, HIGH SPEED, LINE PRINTERS, AND PRINTER SUBSYSTEMS
20673000000-PRINTERS, INKJET
20674000000-PRINTERS, LASER
20675000000-PRINTERS, PEN PLOTTER
20677000000-PRINTERS, THERMAL
20680000000-RETRIEVAL SYSTEMS, COMPUTER AIDED: INDEXING, RETRIEVAL AND ACCESS SYSTEMS (CD ROM JUKEBOX, ETC.)
20689000000-STORAGE DEVICES, ELECTRONIC (DISK DRIVE COMPATIBLE)
20775000000-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY (LCD)
STATE OF UTAH "BEST VALUE COOPERATIVE CONTRACT
CONTRACT NUMBER:  MA258

February 09, 2015

20800000000-COMPUTERS, PC STORE: COMPUTER SOFTWARE, MICRO, MINI

OTHER:
98522000000-COMPUTERS, DATA PROCESSING EQUIPMENT, AND ACCESSORIES
 (NOT WORD PROCESSING EQUIPMENT)
65529000000-CAMERAS, DIGITAL TYPE
00000000000 – Generic Commodity Code