STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: MA256

June 25, 2015

Revision Number: 1  
Purchasing Agent: Windy Aphayrath
Phone: (801) 538-3097  
Email: waphayrath@utah.gov

Item:  COMPUTERS - PC STORE

Vendor:  55333I  VALCOM SALT LAKE LC DBA VLCM  
3520 SOUTH 300 WEST  
SALT LAKE CITY UT 84115-4310

Internet Homepage:  www.slcval.com
Telephone:  (801) 262-9277
Fax number:  (801) 262-4752
Contact:  SEE ORDER INFORMATION

Email address:  sales@slcval.com
Price:  Multi-step-contracting process - see quote requirement  
Valcom for pricing or visit online ordering
Terms:  Net 30
Effective dates:  July 1, 2012 – June 30, 2017
Renewal Options:
Days required for delivery:  1-2 DAYS
Minimum order:  NONE
Min shipment without charges:  NONE
Contract renewal options:  None
Other conditions:  See Valcom Terms Below
Freight Terms:  F.O.B. Destination, Freight Pre-paid  
Freight is included in the unit price
Report Type:  Line Item Quarterly
Report Contact:  Richard K. Linton
Email:  rlinton@slcval.com

Remit To:  55333I  Valcom Salt Lake LC dba VLCM  
P.O. Box 271043  
Salt Lake City, Utah 84127-1043

This is a multiple award contract. Users must solicit at least 2 quotes (preferably 3) from contract vendors for optimal pricing, delivery: MA256 Valcom, MA257 Software House International (SHI), MA258 EnPointe, and MA259 GovConnection and document purchasing selection. References to these contracts here after will be as PC Stores.

The administrative fee for this contract is **0.50%** and is already included in the contract price.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in FINET. Agencies will return to the vendor any invoice which reflects incorrect pricing.
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CONTRACT SCOPE:
The PC Stores contracts provide computer and computer peripherals (including digital cameras).

EXCLUDED ITEMS:
Certain classes of products are deliberately excluded from PC Store vendors because these product offerings are provided under other contracts to the State these include:

- Storage arrays and storage area network (SAN) devices. Wireless products (cell phones, etc…).
- Networking products - routers, switches (with the exception of ethernet switch), CSU/DSU’s, blades, and network security devices (i.e. VPN, firewall, IDS).
- Audio visual equipment (with the exception of projectors) and audio visual supplies. Software.
- Non-OEM (original equipment manufacturer) warranty, maintenance, and consulting services.

QUOTE REQUIREMENT: Users are required to obtain AT LEAST 2 QUOTES (PREFERABLY 3) via e-mail, vendor managed websites, fax, phone or other means from the multiple award contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacturer direct contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacturer direct contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacturer direct contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacturer direct contracts for purchases over $1,000.00. 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PRICING COMPARISON:

<table>
<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARK-UP % PER VENDOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Desktops/Laptops/Servers/ Tablets/ PC &amp; Handhelds</td>
<td>1.055</td>
</tr>
<tr>
<td>2. Printers</td>
<td>1.055</td>
</tr>
<tr>
<td>3. Parts</td>
<td>1.01</td>
</tr>
<tr>
<td>4. Monitors</td>
<td>1.055</td>
</tr>
<tr>
<td>5. Battery Backup/Power Surge</td>
<td>1.01</td>
</tr>
<tr>
<td>6. Projectors</td>
<td>1.01</td>
</tr>
<tr>
<td>7. Computer Accessories (digital cameras, USB adapters, webcam, etc.)</td>
<td>1.01</td>
</tr>
</tbody>
</table>

Mark-ups are defined as a not to exceed amount. A lesser mark-up may be applied at the contractor’s discretion. Users may be eligible for volume discounts. Users are entitled to special promotional pricing offered by the manufacturer, distributor or reseller. Freight charges for standard ground delivery are included in the mark-up multiplier for all orders on an FOB Destination Freight Prepaid basis. Education users are to receive special academic pricing offered by some manufacturers. Mark-up is a multiplier of landed cost. Example: item landed cost x 1.05 = contract price
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June 25, 2015

VALCOM MARK-UP'S

<table>
<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARK-</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category 1. Desktops/Laptops/Servers/Tablet PC/Handhelds</td>
<td>1.055%</td>
</tr>
<tr>
<td>Category 2. Printers</td>
<td>1.055%</td>
</tr>
<tr>
<td>Category 3. Parts</td>
<td>1.01%</td>
</tr>
<tr>
<td>Category 4. Monitors</td>
<td>1.055%</td>
</tr>
<tr>
<td>Category 5 Battery Backup/Power Surge</td>
<td>1.01%</td>
</tr>
<tr>
<td>Category 6 Projectors</td>
<td>1.01%</td>
</tr>
<tr>
<td>Category 7. Computer Accessories (Digital Cameras, USB Adapters, Webcam, etc.)</td>
<td>1.01%</td>
</tr>
</tbody>
</table>

SPECIAL SHIPPING REQUESTS

When requested by the ordering entity, the contractor may add special request shipping charges such as overnight delivery, air freight, etc., to the invoice. This shall show as freight charges on a separate line. This amount should be the special freight charge less the normal freight charge which is already included in the purchase price.

URGENT, SMALL ORDER PURCHASES: State agencies are required to verify delivery timelines from the PC store contracts. State agencies may then solicit quotes from other stocking dealers by using their small purchase authority (under $5,000) for urgently needed orders that cannot be delivered timely through the PC store contracts. Document delivery and award issues.

PRODUCT ORDERING INFORMATION
PHONE NUMBER(S) FOR ORDER PLACEMENT (801) 262-9277
FAX NUMBER (801) 262-4752

Inside Sales Representatives

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sam Andersen</td>
<td><a href="mailto:sandersen@vlcmtech.com">sandersen@vlcmtech.com</a></td>
<td>801-262-9277 x 1015</td>
</tr>
<tr>
<td>Cherese Boren</td>
<td><a href="mailto:cboren@vlcmtech.com">cboren@vlcmtech.com</a></td>
<td>801-262-9277 x 1083</td>
</tr>
<tr>
<td>Pete Donadio</td>
<td><a href="mailto:pdonadio@vlcmtech.com">pdonadio@vlcmtech.com</a></td>
<td>801-262-9277 x 1051</td>
</tr>
<tr>
<td>Trent Eckman</td>
<td><a href="mailto:teckman@vlcmtech.com">teckman@vlcmtech.com</a></td>
<td>801-262-9277 x 1013</td>
</tr>
<tr>
<td>Grant Helt</td>
<td><a href="mailto:ghelt@vlcmtech.com">ghelt@vlcmtech.com</a></td>
<td>801-262-9277 x 4011</td>
</tr>
<tr>
<td>Sue Iacobellis</td>
<td><a href="mailto:sue@vlcmtech.com">sue@vlcmtech.com</a></td>
<td>801-262-9277 x 1009</td>
</tr>
<tr>
<td>Dan Ihler</td>
<td><a href="mailto:dihler@vlcmtech.com">dihler@vlcmtech.com</a></td>
<td>801-262-9277 x 4004</td>
</tr>
<tr>
<td>Asilinn Ostergaard</td>
<td><a href="mailto:aostergaard@vlcmtech.com">aostergaard@vlcmtech.com</a></td>
<td>801-262-9277 x 4008</td>
</tr>
<tr>
<td>Heidi Smith</td>
<td><a href="mailto:hsmith@vlcmtech.com">hsmith@vlcmtech.com</a></td>
<td>801-262-9277 x 1036</td>
</tr>
<tr>
<td>Kevin Tanner</td>
<td><a href="mailto:ktanner@vlcmtech.com">ktanner@vlcmtech.com</a></td>
<td>801-262-9277 x 1046</td>
</tr>
<tr>
<td>Elizabeth Torres</td>
<td><a href="mailto:etorres@vlcmtech.com">etorres@vlcmtech.com</a></td>
<td>801-262-9277 x 5304</td>
</tr>
<tr>
<td>Jake Ward</td>
<td><a href="mailto:jward@vlcmtech.com">jward@vlcmtech.com</a></td>
<td>801-262-9277 x 1038</td>
</tr>
</tbody>
</table>
Outside Sales Representatives

- Jeff Berglund  
  - Email: jberglund@vlcmtech.com  
  - Phone: 801-774-0527
- Justin Kirkham  
  - Email: jkirkham@vlcmtech.com  
  - Phone: 801-262-9277 x 1049
- Mark Lehnhof  
  - Email: mlehnhof@vlcmtech.com  
  - Phone: 801-262-9277 x 1059
- Mike Linton  
  - Email: mlinton@vlcmtech.com  
  - Phone: 801-262-9277 x 1035
- Jamie Maxfield  
  - Email: jmaxfield@vlcmtech.com  
  - Phone: 801-262-9277 x 1014
- Jeremy Morgan  
  - Email: jmorgan@vlcmtech.com  
  - Phone: 801-262-9277 x 1011
- Mark Lehnhof  
  - Email: mlehnhof@vlcmtech.com  
  - Phone: 801-262-9277 x 1059
- Mike Linton  
  - Email: mlinton@vlcmtech.com  
  - Phone: 801-262-9277 x 1035
- Jamie Maxfield  
  - Email: jmaxfield@vlcmtech.com  
  - Phone: 801-262-9277 x 1014
- Jeremy Morgan  
  - Email: jmorgan@vlcmtech.com  
  - Phone: 801-262-9277 x 1011
- Dave Newman  
  - Email: dnewman@vlcmtech.com  
  - Phone: 801-262-9277 x 2021
- Chad Sirrine  
  - Email: csirrine@vlcmtech.com  
  - Phone: 801-262-9277 x 2021
- Preston Steel  
  - Email: psteel@vlcmtech.com  
  - Phone: 801-262-9277 x 1034

ONLINE ORDERING
Go to www.slcval.com, contact your sales representative for username and password, or to online shopping for state contract pricing.

DELIVERY

| COMMONLY STOCKED ITEMS: | 1 DAY |
| SPECIAL ORDER ITEMS: | 3 DAYS |
| ITEMS STOCKED AT DISTRIBUTOR: | 2 DAYS |

MANUFACTURER WARRANTY

Manufacturer Policies are Subject to Change without Notice Valcom will make every reasonable effort to exchange DOA and defective products. All original packaging, components, accessories, software and manuals must be included with returned DOA and defective products. DOA and defective products returned incomplete may be assessed a charge for the missing items or returned to the customer. If you have a DOA or defective product, please call our Returns Manager at 801-262-9277. When necessary, our Technical Support department will assist you in reviewing the manufacturers’ installation procedure to rule out incompatibility. Often, by offering expert technical information, they can help you avoid the time and expense of returning a product. All computer systems returned as DOA or defective will be tested; other products returned as DOA or defective may be tested. Products found not to be DOA or defective will be subject to return to the customer.

PRODUCT RETURN GUIDELINES

There will be no return fees for inaccuracies or other errors caused by Valcom. Product Return Guidelines:
For all returns to Valcom, you must obtain a Return Authorization Number from your Sales Rep by emailing rma@vlcmtech.com or calling 801-262-9277 prior to shipping the product to our return warehouse at:

VALCOM
3520 South 300 West
Salt Lake City, Utah 84115

The following information is needed to issue a Return:

Authorization Number
Company Name and Department
Customer Account Number
Invoice/Purchase Order Number Valcom Item Number Reason for Return
Serial Number

You may also request the type of return you would like:

Cross-Shipment Returns of DOA products. Valcom will ship replacement product immediately; you ship the damaged product, and the packages cross in transit. If the location is within our delivery area Valcom may pickup and exchange at your location.

Credit Returns of undamaged products – Credit returns may be available depending on a variety of conditions. You ship the product; when it is received, Valcom credits your account. Custom-configured products and some special order items cannot be returned for credit.

Products not authorized for return shall be defined as “overgoods”. Overgoods may be returned to you at your expense or Valcom may, in its sole discretion, issue a credit for the last purchase price, or the current price of the cost of goods less a 15 percent handling fee. Valcom will not be liable for any loss or damage to overgoods. Products returned for any reason other than Dead on Arrival (DOA) or as defective must be in resalable condition, complete, unused, and the outer seal must not have been opened or re-taped. Product boxes that have been opened or re-
taped may not be eligible for return.

All orders that require configuration or assembly of products to meet customer specifications are non-cancelable. These orders are custom built to meet a specific customer’s need and may not be canceled. The customer is responsible for the full payment of the order once a purchase order has been sent to Valcom.

**Shipping Guidelines**

For Valcom to process your return in a timely manner, please review the information and follow the procedures outlined below:

- Use the original manufacturers’ boxes and packaging
- Package all returns to prevent damage in transit
- Use shipping labels on cartons being returned
- All returns must have an RMA number printed on the return-shipping label
- Do not write addresses or RMA numbers on the outside of the manufacturers’ boxes
- Products must be in resalable condition to receive credit
- All returns must be complete including all components, accessories, cables, software and manuals in the original shipment.
- All returns must be received by Valcom within 20 days from the date the RMA number is issued.
- RMA numbers are only valid for 20 days

**Dead on Arrival (DOA) / Defective Returns**

Product that are inoperable at first use are eligible for a DOA return up to 45 days from the date of the invoice depending upon the manufacturers’ policy. Certain manufacturers may require that all DOA and defective products be returned directly to them, or they may limit the return timeframe after purchase. Mass storage and memory storage products are limited to a 30-days DOA and defective return period.

**Manufacturer Policies are Subject to Change without Notice**

Valcom will make every reasonable effort to exchange DOA and defective products. All original packaging, components, accessories, software and manuals must be included with returned DOA and defective products. DOA and defective products returned incomplete may be assessed a charge for the missing items or returned to the customer. If you have a DOA or defective product, please call our Returns Manager at 801-262-9277. When necessary, our Technical Support department will assist you in reviewing the manufacturers’ installation.
procedure to rule out incompatibility. Often, by offering expert technical information, they can help you avoid the time and expense of returning a product. All computer systems returned as DOA or defective will be tested; other products returned as DOA or defective may be tested. Products found not to be DOA or defective will be subject to return to the customer.

**Problem Escalation**

**Step one:**  
Inside Sales Representative taking order

- Sam Andersen  
  sandersen@vlcmtech.com  
  801-262-9277 x 1015
- Cherese Boren  
  cboren@vlcmtech.com  
  801-262-9277 x 1083
- Pete Donadio  
  pdonadio@vlcmtech.com  
  801-262-9277 x 1051
- Trent Eckman  
  teckman@vlcmtech.com  
  801-262-9277 x 1013
- Grant Helt  
  ghelt@vlcmtech.com  
  801-262-9277 x 4011
- Sue Iacobellis  
  sue@vlcmtech.com  
  801-262-9277 x 1009
- Dan Ihler  
  dihler@vlcmtech.com  
  801-262-9277 x 4004
- Asilinn Ostergaard  
  aostergaard@vlcmtech.com  
  801-262-9277 x 4008
- Heidi Smith  
  hsmith@vlcmtech.com  
  801-262-9277 x 1036
- Kevin Tanner  
  ktanner@vlcmtech.com  
  801-262-9277 x 1046
- Elizabeth Torres  
  etorres@vlcmtech.com  
  801-262-9277 x 5304
- Jake Ward  
  jward@vlcmtech.com  
  801-262-9277 x 1038

**Step two:**  
Sales Representative for the account

- Jeff Berglund  
  jberglund@vlcmtech.com  
  801-774-0527
- Justin Kirkham  
  jkirkham@vlcmtech.com  
  801-262-9277 x 1049
- Mark Lehnhof  
  mlehnhof@vlcmtech.com  
  801-262-9277 x 1059
- Mike Linton  
  mlinton@vlcmtech.com  
  801-262-9277 x 1035
- Jamie Maxfield  
  jmaxfield@vlcmtech.com  
  801-262-9277 x 1014
- Jeremy Morgan  
  jmorgan@vlcmtech.com  
  801-262-9277 x 1011
- Dave Newman  
  dnewman@vlcmtech.com  
  801-262-9277 x 1037
- Chad Sirrine  
  csirrine@vlcmtech.com  
  801-262-9277 x 2021
- Preston Steel  
  psteel@vlcmtech.com  
  801-262-9277 x 1034

**Step three:**  
Internal Procedures

- Julie Perry  
  jperry@vlcmtech.com  
  801-262-9277
- Kyle Soqui  
  ksoqui@vlcmtech.com  
  801-262-9277
- Nic Enlow  
  nenlow@vlcmtech.com  
  801-262-9277

**Step four:**  
Management

- Shaun Steel  
  ssteel@vlcmtech.com  
  801-262-9277 Owner
- Richard Linton  
  rlinton@vlcmtech.com  
  801-262-9277 Owner

**Our policy:** The customer is always right unless the customer is wrong. e.g. If Valcom is, in any way, responsible for recommendation of, or delivery of the wrong product, then we will take it back. If the customer made the error, then Valcom will work with the manufacturer and their return policy for resolution.
FINET COMMODITY CODE(S):
MICROCOMPUTERS:
20413000000-CABLES: PRINTER, DISK, NETWORK, ETC.
20416000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM)
NETWORK, ETC.
20433000000-DRIVES, COMPACT DISK (CD ROM, ETC.)
20434000000-DRIVES, FLOPPY DISK
20435000000-DRIVES, HARD/FIXED DISK
20437000000-DRIVES, TAPE
20442000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.
20448000000-KEYBOARDS
20454000000-MICROCOMPUTERS, HANDHELD, LAPTOP, AND NOTEBOOK
20460000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
20464380000-CARDS, INPUT/OUTPUT, FOR COMPUTERS
20464000000-NETWORK COMPONENTS: Adapter Cards, Bridges, Connectors, Expansion Modules/ports, Firewall Devices, Hubs, Line Drivers, Msaus, Routers, Transceivers, etc.
20468000000-PERIPHERALS, MISCELLANEOUS: JOY STICKS, GRAPHIC DIGITIZERS, LIGHTPENS, MICE, PEN PADS, TRACKBALLS, ETC.
20680000000-STORAGE DEVICES, ELECTRONIC (DISK DRIVE COMPATIBLE)
20775000000-PROJECTION DEVICES, LIQUID CRYSTAL DISPLAY (LCD)
20800000000-COMPUTERS, PC STORE: COMPUTER SOFTWARE, MICRO, MINI

OTHER:
98522000000-COMPUTERS, DATA PROCESSING EQUIPMENT, AND ACCESSORIES (NOT WORD PROCESSING EQUIPMENT)
65529000000-CAMERAS, DIGITAL TYPE
0000000000 - Generic Commodity Code
## JP2013 PC Stores Cost Form

Instructions - Respondents should only fill in those cells which are highlighted blue. All other cells must remain unaltered. Example: Markup % should be entered as D5 for a 5% markup.

### Category 1: Desktops/Laptops/Servers/Tablet/PC/Handhelds

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>CF-S3AACGZ1MX</td>
<td>Panasonic Toughbook 53</td>
<td>$12.00</td>
<td>10.5</td>
<td>$13.31</td>
</tr>
<tr>
<td>HC1457-1S03</td>
<td>Socket SoMo 650-E</td>
<td>$396.00</td>
<td>5</td>
<td>$401.76</td>
</tr>
<tr>
<td>PT525U-Z002001</td>
<td>Toshiba Terra R850-R8520</td>
<td>$983.58</td>
<td>5</td>
<td>$1037.68</td>
</tr>
<tr>
<td>VPCSEI-DGXB</td>
<td>Sony VAIO VPC-SET1DGXB</td>
<td>$925.65</td>
<td>3.5%</td>
<td>$958.00</td>
</tr>
<tr>
<td>GT-P7S10M/VXAB</td>
<td>Samsung Galaxy Tab</td>
<td>$473.60</td>
<td>5</td>
<td>$498.00</td>
</tr>
</tbody>
</table>

**Category 1 Total** $4,263.34

### Category 2: Printers

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>CE459A#ABA</td>
<td>HP LaserJet P2055dn Pinter</td>
<td>$7.50</td>
<td>1055</td>
<td>$25.83</td>
</tr>
<tr>
<td>25C0350</td>
<td>Lexmark E734N</td>
<td>$5.27</td>
<td></td>
<td>$5.27</td>
</tr>
<tr>
<td>CC484A#BGJ</td>
<td>HP Color LaserJet CP4525dn Printer</td>
<td>$1395.58</td>
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<td>$1472.34</td>
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<tr>
<td>CH379A#B1H</td>
<td>HP Deskit 3000 Printer</td>
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<td>62430606</td>
<td>OKI C9650dn</td>
<td>$2,405.70</td>
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**Category 2 Total** $4901.83

### Category 3: Parts

<table>
<thead>
<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>FS105NA</td>
<td>NETGEAR FS105 5 Port Fast Ethernet Switch</td>
<td>$2.29</td>
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<td>$2.29</td>
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<tr>
<td>KTH960G04G</td>
<td>Kingston memor- 4 GB -240-pin - DOR 3</td>
<td>$42.82</td>
<td>10</td>
<td>$47.00</td>
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<tr>
<td>W2020EARS</td>
<td>WD Caviar Green W2020EARS - 2 TB - SATA-300</td>
<td>$138.60</td>
<td>10</td>
<td>$152.46</td>
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<tr>
<td>SST22005EXA 1D-RK</td>
<td>Seagate Desktop Drive - 2 TB - Hit Soeed USB</td>
<td>$129.00</td>
<td>5</td>
<td>$139.99</td>
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<tr>
<td>EXP89301CTBLK</td>
<td>NTEL Glaabit CT Network Adapter</td>
<td>$275.75</td>
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**Category 3 Total** $3365.7

### Category 4: Monitors

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<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
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</thead>
<tbody>
<tr>
<td>AS221WM-BK</td>
<td>NEC AccuSync AS221WM</td>
<td>$15.27</td>
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<tr>
<td>EA341WM-BK</td>
<td>NEC MultiSync EA341WM-BK</td>
<td>$31.17</td>
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<td>$328.28</td>
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<tr>
<td>VA2468M-LCD</td>
<td>Viewsonic VA2468M</td>
<td>$153.45</td>
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<td>$163.89</td>
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<tr>
<td>S24A6500</td>
<td>Samsung S24A6500</td>
<td>$234.91</td>
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<td>ETEV3WPE04</td>
<td>Acer V233W Elbmd</td>
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**Category 4 Total** $1,029.70

### Category 5: Battery Backup/Power Surge

<table>
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<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUA756US</td>
<td>APC Smart-UPS 750VA USB &amp; Serial 120v (back)</td>
<td>$207.58</td>
<td>101</td>
<td>$226.42</td>
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<td>SUA2200</td>
<td>APC Smart-UPS 2200VA USB &amp; Serial 120v</td>
<td>$99.00</td>
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<td>TLPB08</td>
<td>Tripp Lite &amp; Outlet Surge Protector</td>
<td>$14.47</td>
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<td>F6C E550-TW-RK</td>
<td>Beon Dual Form Factor Small Enterprise UPS</td>
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<tr>
<td>103004256-5591</td>
<td>Powerware 5110</td>
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**Category 5 Total** $1,279.56

### Category 6: Projectors

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<th>Description</th>
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<th>Markup %</th>
<th>Net State Cost</th>
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</thead>
<tbody>
<tr>
<td>V1H428230</td>
<td>Epson Powerlite 1261W</td>
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<tr>
<td>NP1250</td>
<td>NEC NP1250</td>
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<td>VPLDX11</td>
<td>Sony VPL-DX11</td>
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<tr>
<td>IN1110</td>
<td>InFocus IN1100</td>
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<tr>
<td>PT-LB90NTU</td>
<td>Panasonic PT-LB90NTU</td>
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</table>

**Category 6 Total** $4,438.07

### Category 7: Computer Accessories (Cables, Toner, Input Devices, etc.)

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<tr>
<th>Manufacturer Part #</th>
<th>Description</th>
<th>Landed Cost</th>
<th>Markup %</th>
<th>Net State Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>VISION330</td>
<td>AvetMedia AverVision 130 Document Camera</td>
<td>$17.60</td>
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</tr>
<tr>
<td>960-000048</td>
<td>Lemech WebCam Pro 9000</td>
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<tr>
<td>AE1290</td>
<td>Linksys AE1290 Wireless-N USB Adapter</td>
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<tr>
<td>MFC-0001</td>
<td>Microsoft Wireless Dotcat Desktop 3000 - keyboard mouse</td>
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<td>4943B001</td>
<td>Canon PowerShot A2200</td>
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**Category 7 Total** $5,682.14

Grand Total $16,836.21