Revision number: Purchasing Agent: Zac Christensen
Phone #: 801-538-3131
Email: zchristensen@utah.gov

Item: Student Performance Clothing and Accessories (All Utah Regions)

Vendor: VC199097

Varsity Spirit Fashion
6745 Lenox Center Court, Ste. 300
Memphis, TN 38115

Internet Homepage: www varsity.com

General Contact: Karen Miles Local Representative
Region 1 & 2 Salt Lake & Utah Counties (see map)
Telephone: 801-484-6251
Fax number: N/A
Email: kmiles@varsity.com

Christina Moa
Region 1 remaining counties other than Salt Lake and Utah (see map)
Phone: 801-675-5533
Email: cmoa@varsity.com

Crystal Harward
Regions 3, 4, 5 (see map)
Phone: 435-421-4318
Email: ccardon@varsity.com

Usage Report Contact: Same
Reporting Type: Item-Line
Brand trade name: N/A


Terms: 5% off catalog pricing
Effective dates: 12/21/2015-12/20/2020
Potential renewal options remaining: None
Days required for delivery: 30-75 days
Price guarantee period: N/A
Freight: Freight Prepaid F.O.B. Destination
Minimum order: N/A
Min shipment without charges: N/A
Other conditions:

This is a new contract.

Solicitation #: YLI16018
Administrative Fee: The administrative fee for this contract is (0.0%) and is already included in the contract price.

Multiple awards have been issued.
This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a
STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: AV2315
January 8, 2016

PRC in Finet. Agencies will return to the vendor any invoice which reflects incorrect pricing.

This contract information sheet is subject to change. State Purchasing doesn’t recommend that you print a copy due to the potential to change. Always view contract information online at www.purchasing.utah.gov

Please contact the Purchasing Agent listed above if you have questions or concerns.

Varsity Spirit Fashions is offering 5% off catalog pricing and Free Shipping for all items ordered under this bid.

SCOPE OF WORK – PRODUCT OFFERING DESCRIPTION

Product offerings must be new and of the highest quality. Used, shopworn, refurbished, demonstrator or prototype items will not be acceptable. All products should come in a variety of styles, colors, and materials that are made to withstand the high use that will be associated with them. The product offerings identified in each of the headings may not be limited to the sample items listed. Offerors are encouraged to expand upon the product offering samples as long as the products fall in line with cheer, dance/drill, or choir products, accessories, or services.

Product Offering Description - Categories:

•Cheer

Uniforms: Shell Tops (with custom and stock lettering), Skirts, Pants, Shorts (for men and women), Capris, Skorts.

Under Gear: Body Liners, Briefs (traditional and body cut), Socks, Bras (traditional and sport), Leggings.

Shoes: A variety of sizes and styles for both men and women.

Warm-Ups: Tops (long and short sleeve and tanks), Jackets (with and without hoods), Shorts and Pants, Sweats (top and bottom).

Camp Wear: T-shirts (tank and tees), Shorts, Sublimated Outfits (for men and women).

Outerwear: Jackets (zip up and pull over), Rain Jackets, Ear Warmers, Gloves.

Accessories: Poms, Hair Ribbons and Bows, Duffel Bags, Totes.

Letter Jackets: With custom and stock lettering.

•Dance/Drill

Costumes: Unitards, Custom and Stock Dresses, Tights, Tops (Tanks, Short Sleeve, Long Sleeve), Pants (Shorts, Skirts, Jeans, Jeggings, Leggings)
Shoes: Gore Boots, Foot Undies, Ballet Slippers, Boots, Tap, Ballroom.

Warm-Ups: Tops (long and short sleeve and tanks), Jackets (with and without hoods), Sweats (tops and bottoms), Shorts, Pants.

Under Gear: Body Liners, Briefs (traditional and body cut), Socks, Bras (traditional and sport). 
Accessories: Duffel Bags, Totes, Hair Pieces, Jewelry, Costume Bags, Totes

• Choir

Dresses: Formal (stock and custom), Show (stock and custom)

Men’s Attire: Tuxedos, Suits, Jackets, Pants, Shirts, Cummerbunds, Vests, Ties (long and bow), Etc.

Shoes: Men and Women Formal or Other Shoe Types.

Accessories: Cuff Links, Jewelry, Pocket Squares, Studs, Etc.

**Warranty/Returns:** If a manufactured garment is incorrect or the merchandise is defective, Varsity will correct it. If you have any questions regarding custom merchandise, please call your local representative Karen Miles at 801-484-6251 or kmiles@varisty.com for assistance.
Cheer Dance & Drill Vendor Table (Check Each Contract to ensure it is active)

<table>
<thead>
<tr>
<th>VENDOR</th>
<th>PRODUCTS OFFERED</th>
<th>STATE OF UTAH CONTRACT NUMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Backstage Inc</td>
<td>Cheer, Dance/Drill, and Choir Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2308</td>
</tr>
<tr>
<td>Coleman Knitting Mills, Inc.</td>
<td>Cheer, Dance and Drill Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2309</td>
</tr>
<tr>
<td>ds Dancewear</td>
<td>Cheer, Dance and Drill Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2310</td>
</tr>
<tr>
<td>Neverland Emporium Inc.</td>
<td>Cheer, Dance/Drill and Choir Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2312</td>
</tr>
<tr>
<td>Uniformity</td>
<td>Cheer, Dance and Drill Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2313</td>
</tr>
<tr>
<td>Universal Athletic Service</td>
<td>Cheer, Dance/Drill, and Choir Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2314</td>
</tr>
<tr>
<td>Varsity Spirit Fashion</td>
<td>Cheer, Dance and Drill Clothing, Accessories, and Services. All Regions Covered</td>
<td>AV2315</td>
</tr>
</tbody>
</table>

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CONTRACT NUMBER: AV2315

January 8, 2016

STANDARD REGIONAL SOLICITATION MAP
FINET COMMODITY CODE(S):

20025 – Dresses, Skirts, Blouses
20028 – Formal Clothing, (tuxedos, Formal Gowns, etc)
20085 – Uniforms, Blended Fabric
20086 – Uniforms, Cotton
20087 – Uniforms, Synthetic Fabric
85515 – Costumes and Accessories

REVISION HISTORY: