STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: AR1416

November 03, 2014

Revision number: Purchasing Agent: Jeff Mottishaw
Phone: (801) 538-1287
Email: jmottishaw@utah.gov

Item: TECHNICIAN LABOR & REPAIR SERVICES FOR TELECOMMUNICATIONS & DATA
PROCESSING CABLE FACILITIES

Vendor: 19946C AMERICOM TECHNOLOGY
5123 South Commerce Drive
MURRAY UT 84107

Internet Homepage: www.americomtech.com

General contact: Patrick Richter
Email address: pat.richter@americomtech.com
Telephone: (801) 892-0500
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General contact: Doug Seybold
Email address: doug.seybold@americomtech.com
Telephone: (801) 892-0537

Quarterly Report Contact: Angie Ramsay
Email address: angie.ramsay@americomtech.com
Telephone: (801) 892-0532
Fax: (801) 290-3032

Brand/trade name:

Price: SEE ATTACHED PRICE LIST
Terms: N/A
Effective dates: 11/10/2014 through 11/09/2019
Days required for delivery:
Price guarantee period: 1 YEAR
Minimum order: N/A
Min shipment without charges: NET 30
Other conditions:

This is a new contract with the same vendor.
RFP NO. JM14006

THIS STATEWIDE CONTRACT IS AN AAR® (AUTHORIZATION REQUIRED) CONTRACT.

AUTHORIZATION REQUIRED: State agencies that have an installation requirement for telecommunication cable
and/or data processing related cable must coordinate their installation requirement with DAS-ITS (Department of
Administrative Services, Division of Information Technology Services). State agencies may not place an installation
order directly with Americom. State agencies must coordinate their installation requirement by contacting Loren
Casterline, ITS, at (801) 538-3319.
DETAILED SCOPE OF WORK

1. State Responsibilities

1.1 The State and/or its subcontractor(s), e.g., supplier will/may provide successful contractor with all required project (work) related materials, e.g., horizontal station cable, backbone cable (copper and fiber), campus distribution cable, termination products, cross-connect wire, jacks, appropriate back boards, patch panels, equipment racks, D-rings, wire ties and other termination products, as well as floor plans (when available).

1.2 The State will provide contractor with work orders containing appropriate information to complete any/all project work activities. Orders will include: 1) estimated project completion date(s) and 2) estimated (authorized) not-to-exceed project hours. Contractor will not be compensated for hours worked that exceed the State’s estimated project work hours unless additional hours are authorized and approved by the DTS Project Manager. Change orders, the purpose of which is to accommodate Scope of Work changes, etc. must be approved in writing and subsequently processed by DTS. Unauthorized work hours will not be compensated (paid).

2. Contractor Responsibilities

2.1 Contractor may pick up all State supplied materials required for jobs/projects from the State’s contracted warehouse distributor/supplier, currently Anixter, 3775 West California Ave, Suite 400, Salt Lake City, Utah 84104 or if instructed shall pick-up materials from a designated DTS location. Supplies will only be reimbursed at the State’s current contract rate.

2.1.1 DTS orders will reflect sufficient time for contractor to pick up materials at the State’s contracted warehouse distributor/supplier. Contractor’s time spent picking up materials shall be compensated at contractor’s proposed rate, but not to exceed the order’s authorized time.

2.1.2 If Contractor is granted the option of picking up supplies from a distributor/supplier, other than the State’s contracted warehouse, the contractor will not be compensated more than the order’s authorized times or the State’s contract prices for supplies and materials.

2.1.3 Contractor invoice(s) for materials used on State projects will be reviewed for accuracy prior to payment of the invoice. That is, DTS Wiring Engineers will compare workstation test results to the workstation cable quantities supplied with a maximum of 10% waste installation overage.

2.1.4 Provide your materials pick up rate in “Attachment I - Miscellaneous Costs”.

2.1.5 Contractor must supply, transport and install outside plant products.

2.2 Contractor must provide not-to-exceed price quotes to the State on any/all projects.

2.3 Contractor will not be compensated for time spent, regardless of where in the state time is spent, generating price quotes whether or not projects actually materialize. To reiterate, if contractor’s time and effort generating price quotes:

2.3.1 does not culminate in a Work Order, then any/all time spent on the prospective project/work cannot be billed.

2.3.2 does culminate in a Work Order, then any/all time spent on the project/work, up to the point that a Work Order is issued, cannot be billed.
2.4 Contractor will be compensated for time spent when requested by DTS Wiring Engineer(s) to:

2.4.1 attend meeting(s), e.g., construction meeting(s) with or on behalf of DTS Wiring Engineer(s).

2.4.2 perform site survey(s)

2.5 Any/all work (project) activities must be completed in accordance with State standards and with industry standards, e.g., TIA/EIA, whether or not specified in RFP specification(s).

2.6 Labor must be provided for work as required on an individual project basis. The following types of work activities may be required and the average time that DTS technicians take to perform such activities:

### 2.6.1 Average Technician Service Time

<table>
<thead>
<tr>
<th>Activity Description</th>
<th>Average Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Station cable installation</td>
<td>2.00 Hours</td>
</tr>
<tr>
<td>Cross-connect a new station</td>
<td>0.12 Hour</td>
</tr>
<tr>
<td>Install new set</td>
<td>0.25 Hour</td>
</tr>
<tr>
<td>Move existing set</td>
<td>0.25 Hour</td>
</tr>
<tr>
<td>Fluke test a data workstation</td>
<td>0.25 Hour</td>
</tr>
<tr>
<td>Fluke test a voice base link</td>
<td>0.25 Hour</td>
</tr>
<tr>
<td>Replace faulty line cord</td>
<td>0.12 Hour</td>
</tr>
<tr>
<td>Replace faulty jack</td>
<td>0.25 Hour</td>
</tr>
</tbody>
</table>

2.6.2 Installation of station cable (one 4-pair Cat 5e cable voice and one 4-pair Cat 6 cable data) from the Telecommunications Room (TR) to each Workstation Outlet (WO). Cables may be routed inside cable trays, conduit systems or in plenum ceiling areas requiring support of the cables in order to meet NEC code and industry standards. Cables must be supported in such a manner so as to prevent cable(s) from laying on ceiling tiles, ceiling lights, mechanical vents, air ducts, etc. Cable runs should be run in straight lines in hallways where possible, using only 90 degree turns. All installations must meet any/all applicable State standards, TIA/EIA standards and building, electrical and fire codes. Contractor must be knowledgeable of and comply with all applicable standards and codes. All workstation installations must have managed service loop(s) of 10-15 feet located in the communications room cable tray(s). Additionally, 3-5 feet managed service loop(s) must be located at workstation end in accessible ceiling spaces.

2.6.3 Installation of any/all required plywood boards in TR(s). Plywood boards must be fire retardant, be mounted on the same wall that floor penetrations and/or conduits for cable are placed and be painted to match the wall color with fire retardant paint.

2.6.4 Installation of blue backboards for voice, white spool backboards for cross-connecting to the green backboards for riser cable and 66 termination blocks. Patch panels are used for voice and data horizontal WO applications. Terminate all voice and data horizontal WO cable on the applicable voice and data termination products. This specification applies to TR(s) as well as WO.

2.6.5 Installation and punch down of station cable to the surface and flush mounted modules labeled for voice and data. All voice and data station cables will require all four pairs of voice and all four pairs of data to be terminated.

2.6.6 Placement of TR and Main Telecommunications Equipment Room (MTER) components must be placed in accordance with industry standards and/or as directed by the DTS Wiring Engineer or by the DTS installation supervisor.

2.6.7 Installation of voice backbone (riser) cable from each TR to the MTER. Voice backbone cables will be sized from 50 to 400 pair counts per cable. Multiple cables may be required based upon specific order requirements.
2.6.8 Installation of data backbone (riser) cable from each TR to the MTER. Data backbone cables will be fiber optic cables. They will typically be sized from 12 to 24 strands (Multi Mode, Single Mode and/or Hybrid fiber cables) per cable and they will terminate in panel(s) in the top of the data racks that are located in MTER and TR(s).

2.6.9 Cross-connect all individual voice WO cable terminations in TR(s) from patch panel(s) to appropriate backbone cable(s) utilizing solid conductor patch cords as directed by DTS telecommunications personnel. Complete all required WO from patch panel to data switch terminations in TR(s) as directed by DTS telecommunications personnel.

2.6.10 Stencil all individual voice and data cable terminations, e.g., workstation, TR(s) and MTER(s) as directed by DTS telecommunications personnel. Hand written labels of any kind will not be permitted.

2.6.11 Contractor must take all necessary precautions to protect carpet, ceiling tiles, office equipment, etc. and to complete all necessary clean up during and at job completion. Tarps and/or plastic must be used at all times to provide protection to office space(s). Any/all clean up and/or repair costs must be absorbed by contractor; such costs cannot be assessed to the State.

2.6.12 All floor, ceiling and/or wall penetrations must be sleeved and be fire sealed so as to meet any/all applicable building, electrical and/or fire codes.

2.6.13 Installation of conduit, conduit support, conduit bushings and pull boxes as required, in accordance with applicable standards and/or codes.

2.6.14 Installation, termination, splicing and testing of fiber optic cable, by source light meter and/or by Optical Time Domain Reflectometer (OTDR) to industry standards.

2.6.15 Troubleshoot, test and repair twisted pair cable and fiber optic cable for voice and data circuits.

2.6.16 Suspend and support installed cable; applicable items include unistruts, rack bracing, cable hangers, cable trays and/or support devices.

2.6.17 Contractor must supply and complete any/all floor plan revision(s) to DTS. Updates must be completed in AUTO CAD’s current version. The State currently uses AUTO CAD Version 2015; the State receives new version updates as they are released. Such cost(s) must be specified as separate line item(s) in any/all bids supplied throughout the contract term.

2.6.18.1 Provide your floor plan revision(s) rate in “Attachment I - Miscellaneous Costs”.

2.6.18 Contractor must provide outside plant construction services; such services (work) may include, but not be limited to, physical infrastructure such as: duct bank installation, directional drilling, utility vaults, pull boxes, splicing, backhoe, track hoe and/or trenching, concrete and/or asphalt cutting/replacement, and general conduit work. Contractor must provide any/all applicable tools, licenses, bonds, expertise, etc. necessary to accomplish outside plant Infrastructure Installation. If specified elsewhere in your RFP response, then limited use of subcontractor(s) may be acceptable for installation of physical infrastructure construction services.

2.6.18.1 Provide any/all outside plant product related cost(s), e.g., supply, transportation and installation in “Attachment I - Miscellaneous Costs”.

2.6.18.2 All installation and termination of State owned cable plant into any installed physical conduit infrastructure must be completed by contractor’s in-house certified personnel.

2.6.18.3 Any/all sod (etc.), asphalt and cement, e.g., curbing must be billed at current market rate(s).
2.6.19 Contractor must provide all necessary tools, licenses, bonds, expertise, etc. to accomplish any/all State contract labor/repair service. All costs associated with training, tools, licenses, test equipment, etc. must be included in your proposed technician labor rate.

2.6.20 Contractor must provide labor and expertise to install, maintain and repair in-building RF antennae distribution systems.

2.6.21 Contractor must provide labor and expertise to deal with, e.g., install, maintain and repair, agency owned/provided in-building audio/video (AV) systems, e.g., conference room re-wires requiring AV modifications.

2.6.22 Contractor must provide labor and expertise to deal with, e.g., install, maintain and repair, agency owned/provided overhead paging equipment and systems; such paging equipment and systems are accessible from but are not part of phone system.

2.7 Work will be assigned (projects bid) at the State’s sole discretion. Contract award does not guaranty assignment of work.

2.8 Contractor must comply with any/all Systemax VAR standards.

2.9 Contractor must guarantee all work for twelve months (one full year) minimum, following work (project) completion. Such work and guarantee(s) must comply with VAR standards.

2.10 If contractor accepts a DTS Move/Add/Change (MAC) order and/or a repair order, then they must meet the timeframes specified in their RFP response (minimally) 90% of the time. Response times will vary by Service Area; refer to: Attachment IV - Orders, Attachment V - Service and Repairs and Attachment VI - Emergency Call Out; these “attachments” are tabs on the same spreadsheet entitled “Technician Labor RFP JM14006 - Attachments II, III, IV, V and VI (5-1-2014).xls”.

2.10.1 DTS defines response time as the period of time which begins when contractor is notified until the time contractor’s technician(s) are on the job site. Contractor may be notified via e-mail, phone and/or fax.

2.11 Contractor must (minimally) meet 98% of DTS’ project due dates, contractor’s commitments, etc. If contractor fails to comply with this requirement, then they would receive letter(s) of reprimand. If contractor receives three (3) letters of reprimand, then the State reserves the right to cancel the contract and to subsequently re-solicit for new proposals. Under no circumstance will contractor whose contract was canceled be allowed to subsequently submit (resubmit) proposal(s).

2.12 Performance Evaluation - The contract resulting from this RFP (solicitation) is subject to performance evaluations. Continuous negative performance evaluations and documented feedback from end users may impact a contractor’s ability to participate in future solicitations. Performance evaluations may include end user surveys, performance audits, reports, interviews and/or other reasonable methods of performance evaluation. Contractor will be notified of any negative performance evaluations or end user feedback collected.

2.13 Project coordination meetings must be held (minimally) bi-monthly (every two weeks). Contractor’s project lead technician(s) must frequently contact DTS Wiring Engineer(s) to facilitate effective performance of project activities. DTS may require contractor to provide written project updates and meeting minutes.

2.14 Contractor must test any/all copper twisted pair cables with Fluke DSP 4100 or latest version equivalent, testing equipment. All test results must be provided to DTS in electronic and/or hard copy form; such test results must be provided to DTS prior to project (work) sign off and/or “trouble” (repair) close out. Contractor’s submission
of invoice(s) for payment cannot take place until after DTS receives test results. All costs associated with test equipment must be included in offeror’s proposed technician labor rate. No added costs for equipment and/or test results will be allowed or billable.

2.14.1 Contractor’s submission of invoice(s) for payment cannot take place until after DTS receives test results.

2.15 Contractor must minimally perform the following fiber tests on fiber lengths under 500 feet: Optical Light Continuity Test and Optical Power Meter Test. Optical Time Domain Reflectometer (OTDR) tests must be performed on fiber lengths of 500 feet or longer. All test results must be provided to DTS in hard copy or electronic form; such test results must be provided to DTS prior to project (work) sign off and/or “trouble” (repair) close out. All costs associated with test equipment must be included in offeror’s proposed technician labor rate. No added costs for equipment and/or test results will be allowed or billable.

2.15.1 Contractor’s submission of invoice(s) for payment cannot take place until after DTS receives test results.

2.16 Contractor must test all workstation outlet (WO) cables with a Fluke DSP-4300 and/or DTX-1800 hand-held meter or latest version. All WO cables and terminations must be tested to the final termination in the TR. Additionally, voice WO cables must be cross-connected and tested to the final termination in the MTER.

3. Service Areas

3.1 For purposes of this RFP and resulting contract, the State has defined three (3) service areas; they follow:

3.1.1 Service Area 1 Salt Lake County
3.1.2 Service Area 2 Utah, Davis, Weber and Tooele Counties
3.1.3 Service Area 3 All other counties

4. Permissible Travel Charges by Service Area

4.1 Any/all authorized travel reimbursements will be paid at the State’s authorized rates; refer to http://fleet.utah.gov/menu-state-travel/menu-in-state-travel.html; once there, click on “Instate Lodging Per Diem Rates” and “Meal Per Diem Rates for In-State Travel”. Rate(s) may change throughout the contract term.

4.1.1 “Mileage Reimbursement Rates” will not be paid.

4.2 Service Area 1 (Salt Lake County) permissible travel (trip) charges:

4.2.1 To-and-from (round trip) the job site shall be actual travel time up to a maximum of one (1) hour round trip. DTS will include travel time in the time estimated to complete an order. Per diem will not be permitted in Service Area 1.

4.2.2 Provide all Service Area 1 technician hourly rates in “Attachment II - Technician Hourly Rates” (complete Attachment II, which is to say fill-in the applicable spreadsheet cells; do not alter, in any way, the spreadsheet’s format/cells).

4.3 Service Area 2 (Utah, Davis, Weber and Tooele Counties) permissible travel (trip) charges:
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4.3.1 To-and-from (round trip) the job site shall be actual travel time up to a maximum of two (2) hours round trip. DTS will include travel time in the time estimated to complete an order. Per diem will not be permitted in Service Area 2.

4.3.2 Provide all Service Area 2 technician hourly rates in “Attachment II - Technician Hourly Rates” (complete Attachment II, which is to say fill-in the applicable spreadsheet cells; do not alter, in any way, the spreadsheet’s format/cells).

4.4 Service Area 3 (all other counties) permissible travel (trip) charges:

4.4.1 To-and-from (round trip) the job site shall be actual travel time up to a maximum of ten (10) hours round trip. DTS will include travel time in the time estimated to complete an order. Per diem will be permitted in Service Area 3.

4.4.2 Provide all Service Area 3 technician hourly rates in “Attachment II - Technician Hourly Rates” (complete Attachment II, which is to say fill-in the applicable spreadsheet cells; do not alter, in any way, the spreadsheet’s format/cells).

4.4.3 Billing of technician additional time for travel (trip charge) used to pick up State supplied materials will be included in DTS orders.

5. Equipment

5.1 Contractor will be required to provide project bids for outside plant projects. Project bids must include any/all cost(s) to supply, transport, maintain and/or operate (for example - operator and fuel) any heavy equipment required to complete outside plant project(s).


6. Orders and Project Completion

6.1 Orders

6.1.1 Contractor will receive orders only from DTS’ Order and Service Desk; orders will generate from DTS’ ARIES management system.

6.1.2 Any/all order(s) accepted by contractor will require that the State’s “Standard Technician Service Times” be met.

6.1.3 DTS service/repair orders will vary in size and scope; orders may include cable installation, cross-connect activities and any/all previously delineated work.

6.1.4 Outside plant project(s) may require contractor to supply, as well as install, some material; such material may include, but not be limited to: conduit, pull boxes, utility vaults, cable racking, cable tray, unistrut, cable clamps, cable supports, label products, fire stop, core drills, concrete, asphalt, sand, gravel, road base, backfill, etc. All such materials and their associated cost(s) must be pre-approved by DTS; any/all such materials and their associated cost(s) must be included in contractor’s project bid(s). Any/all material cost(s) must be itemized (detailed) on contractor’s invoice(s).
6.1.4.1 Describe your pricing (cost) methodology for materials like those listed above (Para 6.1.4) in “Attachment I - Miscellaneous Costs”.

6.1.5 Technician labor, technician travel (time, lodging, per diem, etc.) and materials (material cost mark-up cannot exceed 10% of original cost of the item/supply from the distributor). No additional profit and/or overhead charges of any kind can be added to a project invoice.

6.1.5.1 Provide your material cost mark-up in “Attachment I - Miscellaneous Costs”.

6.1.6 DTS Wiring Engineers will define (identify) large project requirements (Scope of Work). Contractor must submit large project “not-to-exceed” bids (price quotes). Bids must include any/all work time, travel time and any/all required materials.

6.1.7 Subsequent to contract award, projects bid must include a unique “Project Bid Identification Number” and “work site identification” (State agency’s name and address) in their bid header for easy tracking of project related documents by DTS. The Project Bid Identification Number and work site identification must appear on all project-related correspondence, documentation and invoices.

6.2 Project Completion

6.2.1 Once project(s) have been issued by DTS and subsequently accepted by contractor, contractor cannot exceed the bid hours unless project circumstances warrant the approval by DTS of additional project hours. Contractor must submit change order(s) to DTS Project Manager(s) for their consideration and approval. DTS Project Manager(s) must formally (in writing) approve any/all change order request(s) prior to any additional work being performed.

6.2.2 Contractor must ensure that any/all voice and/or data device(s) that have been ordered, moved, installed or repaired are working properly prior to order closure.

6.2.3 At any time, contractor’s work may be inspected by DTS, accompanied by an authorized contractor representative, Division of Facilities Construction and Management (DFCM) representative, fire marshal and/or city inspector.

6.2.4 On large projects, final acceptance of contractor’s work will be determined as part of a final approval walk-through. Inspectors may include, but are not limited to: DTS Wiring Engineer, DTS Installation Supervisor, DFCM representative, authorized contractor representative, fire marshal, city inspector and agency representative.

6.2.5 Small work activities must be inspected by and approved in writing by DTS Project Manager. DTS technician or authorized agency (customer) representative prior to the contractor closing out service/repair order(s). Contractor will not be compensated for the performance of unauthorized work.

6.2.6 Invoices must reflect a “Project Bid Identification Number”, a job site name/address and a State service order number. Contractor’s final invoices must delineate any/all work time, travel time if applicable and required materials used.

6.2.7 Contractor’s and/or their subcontractor(s) invoices must itemize (line-item detail) any/all charges.
Attachment I - Miscellaneous Costs

2.1.4 Provide your materials pick up rate: $29.90 per hour (51 Possible Points)

6.1.4 Outside Plant project(s) may require contractor to supply, as well as install, some material; such material may include, but not be limited to: conduit, pull boxes, utility vaults, cable racking, cable tray, unistrut, cable clamps, cable supports, label products, fire stop, core drills, concrete, asphalt, sand, gravel, road base, backfill, etc.

Accept and Comply: Americom’s Utility Division is able to perform all work associated with the Outside Plant projects. Our 30 plus years of experience in Outside Plant Construction gives us the knowledge to provide the State accurate estimates and cost details.

Americom uses the Q360 program to track all costs associated with projects to ensure that the State receives accurate billing. Americom will provide all requested breakdown on invoicing for the Outside Plant Projects so that DTS has full transparency into the project costs.

6.1.4.1 Describe your pricing (cost) methodology for materials like those listed above.

Accept and Comply: Americom’s pricing will include a profit margin of 9% for material supplied on invoicing to the State. The formula we use is (Vendor Material Cost + Use Tax (when applicable) + Profit Margin (9%) = Price)

Consumable items that are unquantifiable such as; electrical tape, tie wraps, jet line, polywater, nuts, bolts, lags, and anchors are included in the miscellaneous cost.

The pricing for consumable items is factored at 3% of the project material cost.

2.1.6 Describe/provide any/all outside plant product related cost(s); for example: Provide your rate/cost to supply outside plant projects.

Americom’s pricing will include a profit margin of 9% for material supplied on invoicing to the State. The formula we use is (Vendor Material Cost + Use Tax (when applicable) + Profit Margin (9%)

= Price) Provide your rate/cost to transport outside plant products.
OSP Material items that can be transported via standard crew truck will be billed at the standard material pick up rate as defined in 2.1.4. If special equipment is required for transport the standard site mobilization rate will apply.

Provide your rate/cost to install outside plant products.

Truck drivers, locators, heavy equipment operators and general labor will be billed at the technician rate as defined in Attachment II.

2.6.17 Contractor must supply and complete any/all revision(s) to State supplied floor plans.

The State currently uses AUTO CAD Version 2015.

Accept and Comply

2.6.17.1 Provide your floor plan revision(s) rate: $37.90 per hour (27 Possible Points)

6.1.5.1 Material cost mark-up cannot exceed 10%.

Provide your material cost mark-up. 9 % Mark-Up (21 Possible Points)

Americom’s pricing will include a profit margin of 9% for material supplied on invoicing to the State. The formula we use is

(Vendor Material Cost + Use Tax (when applicable) + Profit Margin (9%) = Price

Attachment I - Total Possible Points = 99 points

Note: The points assigned to each offeror’s Attachment I proposed rates and mark-up will be based upon the lowest proposed rates and mark-up. The offeror with the lowest proposed rates will receive 100% of the possible Attachment I rates points. The offeror with the lowest proposed mark-up will receive 100% of the possible Attachment I mark-up points. All other offerors will receive a portion of the total rates and mark-up points based upon what percentage higher their proposed rates and mark-up are than the lowest proposed rates and mark-up. An offeror whose proposed rates and mark-up are more than double (200%) the lowest proposed rates and mark-up will receive zero points. The formula used to compute rates points is: Rates Points x (2 - Proposed Rates/Lowest Proposed Rates). The formula used to compute mark-up points is: Mark-Up Points x (2 - Proposed Mark-Up/Lowest Proposed Mark-Up).
## Attachment II - Technician Hourly Rates

### Service Area 1 (Salt Lake County)

<table>
<thead>
<tr>
<th></th>
<th>Standard Business Hourly Rate (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business Hourly Rate (Monday - Friday; 5:01 PM - 7:59 AM)</th>
<th>Emergency Call Out Hourly Rate (Anytime)</th>
<th>Weekend Hourly Rate (Anytime)</th>
<th>Holiday Hourly Rate (Anytime)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard Business Rate</td>
<td>$37.50</td>
<td>$49.90</td>
<td>$49.90</td>
<td>$49.90</td>
<td>$49.90</td>
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### Service Area 2 (Utah, Davis, Weber and Tooele Counties)

<table>
<thead>
<tr>
<th></th>
<th>Standard Business Hourly Rate (Monday - Friday; 8:00 AM - 5:00 PM)</th>
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<td>Standard Business Rate</td>
<td>$37.50</td>
<td>$49.90</td>
<td>$49.90</td>
<td>$49.90</td>
<td>$49.90</td>
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### Service Area 3 - (All Other Counties)

Successful contractor cannot assess Per Diem until their technician(s) leave Service Areas 1 and/or 2.

<table>
<thead>
<tr>
<th></th>
<th>Standard Business Hourly Rate (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business Hourly Rate (Monday - Friday; 5:01 PM - 7:59 AM)</th>
<th>Emergency Call Out Hourly Rate (Anytime)</th>
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Attachment III - Outside Plant Elements

<table>
<thead>
<tr>
<th>Equipment Description</th>
<th>Rate (Per Day)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heavy equipment mobilization/transport cost (each way) within 40 miles of contractor's office</td>
<td>$150.00</td>
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<tr>
<td>Heavy equipment mobilization/transport cost (each way) per mile beyond 40 miles of contractor's office</td>
<td>$3.25</td>
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<tr>
<td>Backhoe/4WD/CAB/Extended</td>
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<td>Trackhoe</td>
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<td>Mini Trackhoe</td>
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<td>70,000 Lb. Directional Drill</td>
<td>$3,125.00</td>
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<tr>
<td>40,000 Lb. Directional Drill</td>
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<tr>
<td>20,000 Lb. Directional Drill</td>
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<tr>
<td>Mud Mixing Support Truck Tandem</td>
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</tr>
<tr>
<td>7,000 CFM Vac Truck</td>
<td>$985.00</td>
</tr>
<tr>
<td>3,500 CFM Vac Trailer</td>
<td>$190.00</td>
</tr>
<tr>
<td>185 CFM Compressor</td>
<td>$120.00</td>
</tr>
<tr>
<td>375 CFM Compressor</td>
<td>$135.00</td>
</tr>
<tr>
<td>One Ton Bucket Truck</td>
<td>$485.00</td>
</tr>
<tr>
<td>One Ton Utility Truck</td>
<td>$175.00</td>
</tr>
<tr>
<td>Hydraulic Reel Trailer</td>
<td>$17.00</td>
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</table>

Attachment IV - Orders

<table>
<thead>
<tr>
<th>Jacks</th>
<th>Response Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard</td>
<td>Business Non-Standard</td>
</tr>
<tr>
<td>Hours</td>
<td>Days</td>
</tr>
<tr>
<td>(Monday - Friday; 8:00 AM - 5:00 PM)</td>
<td>(Monday - Friday; 5:01 PM - 7:59 AM)</td>
</tr>
<tr>
<td>1 - 5 Jacks</td>
<td>2</td>
</tr>
<tr>
<td>6 - 10 Jacks</td>
<td>2</td>
</tr>
<tr>
<td>11 - 20 Jacks</td>
<td>2</td>
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</table>
## Service Area 2 (Utah, Davis, Weber and Tooele Counties)

<table>
<thead>
<tr>
<th>Jacks</th>
<th>Hours</th>
<th>Days</th>
<th>Hours</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 - 5 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>6 - 10 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>11 - 20 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>21+ Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
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</tbody>
</table>

### Response Time

<table>
<thead>
<tr>
<th>Standard Business (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business (Monday - Friday; 5:01 PM - 7:59 AM)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hours</td>
<td>Days</td>
</tr>
<tr>
<td>-------</td>
<td>------</td>
</tr>
<tr>
<td></td>
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</tbody>
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## Total =

<table>
<thead>
<tr>
<th>Hours</th>
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<tbody>
<tr>
<td>16</td>
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### Possible Points

<p>| | |</p>
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<tr>
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## Service Area 3 - (All Other Counties)

<table>
<thead>
<tr>
<th>Jacks</th>
<th>Hours</th>
<th>Days</th>
<th>Hours</th>
<th>Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 - 5 Jacks</td>
<td>2</td>
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</tr>
<tr>
<td>6 - 10 Jacks</td>
<td>2</td>
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<td>2</td>
<td>0</td>
</tr>
<tr>
<td>11 - 20 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>21+ Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
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</tbody>
</table>

### Response Time

<table>
<thead>
<tr>
<th>Standard Business (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business (Monday - Friday; 5:01 PM - 7:59 AM)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hours</td>
<td>Days</td>
</tr>
<tr>
<td>-------</td>
<td>------</td>
</tr>
<tr>
<td></td>
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## Total =

<table>
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<th>Hours</th>
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### Possible Points

<p>| | |</p>
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</thead>
<tbody>
<tr>
<td></td>
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</table>
Service Area 1 (Salt Lake County)

<table>
<thead>
<tr>
<th>Jacks</th>
<th>Standard Business (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business (Monday - Friday; 5:01 PM - 7:59 AM)</th>
<th>Weekend (Anytime)</th>
<th>Holiday (Anytime)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Hours</td>
<td>Days</td>
<td>Hours</td>
<td>Days</td>
</tr>
<tr>
<td>1 - 5 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
<tr>
<td>6 - 10 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
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<td></td>
<td></td>
<td>2</td>
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</tr>
<tr>
<td>21+ Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
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</tbody>
</table>

Service Area 2 (Utah, Davis, Weber and Tooele Counties)

<table>
<thead>
<tr>
<th>Jacks</th>
<th>Standard Business (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business (Monday - Friday; 5:01 PM - 7:59 AM)</th>
<th>Weekend (Anytime)</th>
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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Hours</td>
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<td>0</td>
<td>2</td>
<td>0</td>
</tr>
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<td>2</td>
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<td>0</td>
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</tr>
<tr>
<td>21+ Jacks</td>
<td>2</td>
<td>0</td>
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</tbody>
</table>

Service Area 3 - (All Other Counties)

<table>
<thead>
<tr>
<th>Jacks</th>
<th>Standard Business (Monday - Friday; 8:00 AM - 5:00 PM)</th>
<th>Non-Standard Business (Monday - Friday; 5:01 PM - 7:59 AM)</th>
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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Hours</td>
<td>Days</td>
<td>Hours</td>
<td>Days</td>
</tr>
<tr>
<td>1 - 5 Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
</tr>
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<td>0</td>
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<td>11 - 20 Jacks</td>
<td></td>
<td></td>
<td>2</td>
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</tr>
<tr>
<td>21+ Jacks</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>0</td>
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</tbody>
</table>

Total =

<table>
<thead>
<tr>
<th>Hours</th>
<th>Days</th>
<th>Hours</th>
<th>Days</th>
<th>Hours</th>
<th>Days</th>
<th>Hours</th>
<th>Days</th>
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</thead>
<tbody>
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<td>24</td>
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</tbody>
</table>
### Service Area 1 (Salt Lake County)

<table>
<thead>
<tr>
<th></th>
<th>Response Time</th>
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<tbody>
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</tr>
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<td>Holiday (Anytime)</td>
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<th>Response Time</th>
</tr>
</thead>
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</tr>
<tr>
<td></td>
<td>Holiday (Anytime)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>6</td>
</tr>
</tbody>
</table>
FINET COMMODITY CODE(S):
91082000000 - WIRING AND OTHER ELECTRICAL MAINTENANCE AND REPAIR SERVICES
96218000000 - CABLE CONSTRUCTION, INSTALLATION AND MAINTENANCE (FIBER OPTIC, COMMUNICATION, COMPUTER, ETC.)
28029000000 - COMMUNICATION CABLE
28070000000 - TELEPHONE CABLES AND WIRES, SINGLE AND MULTICONDUCTOR, ALUMINUM AND COPPER: TYPES UF, URD, USE, XLP, ETC.