Revision number: 1
Purchasing Agent: Reed Taylor
Phone #: (801) 538-3709
Email: rtaylor@utah.gov

Item: MUSIC ROOM FURNITURE LIMITED ITEMS: STANDING RISERS (HEAVY DUTY), STAGING AND SEATED RISER (HEAVY DUTY), STAGE PLATFORMS (HEAVY DUTY).

Vendor: 01812G
Rex W. Williams & Sons Inc
1770 W Alexander Street
Salt Lake City, UT 84119

Remit to:
Rex W. Williams & Sons Inc
PO Box 26055
Salt Lake City, UT 84126

Internet Homepage: www.siloinc.com

General Contact:
Joe Williams
Telephone: (801) 972-6611
Fax number: (801) 972-6988
Email: joe@rexwilliams.net

Reporting Type: Line
Brand/trade name: National Public Seating; Ironwood Mfg; Clarin

Price: See attached Price Schedule
Terms: Net 30
Effective dates: 11/05/09 through 11/04/2012
Potential renewal options remaining:
Days required for delivery: 45 to 60 Days ARO
Price guarantee period: Six months
Freight:
Minimum order:
Min shipment without charges:
Other conditions:

Contract has been extended through 10/23/14.
BID NO. RT10003

This is a multiple award contract. Please see MA986, MA988, MA990, MA992, and MA993 for other pricing.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in Finet. Agencies will return to the vendor any invoice which reflects incorrect pricing.
**Price Sheet**

**Bid Number** RT10003  
**Vendor Name** Rex Williams and Sons  
**Manufacturer** Sico

<table>
<thead>
<tr>
<th>Catalog or other Ref Number</th>
<th>Current List Price</th>
<th>% Discount off List Price FOB Utah Destination</th>
<th>% Discount off List Price FOB Origin</th>
<th>Origin</th>
<th>Destination</th>
<th>Set up per unit for invoices above $______</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Standing Risers</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>52 SICO &quot;Harmony&quot; Mobile-Folding Choral Risers. 3 Rise Unit 72 &quot; tapering to 56&quot;. The choral riser framing shall be constructed of a combination of 1&quot; X 2&quot; rectangular 14 gauge steel, and 1&quot; square 16&quot;gauge structural steel. All metal parts to finished with a durable, top-quality, baked on enamel powder coat. Step riser shall be 5/8” plywood decks, 18” deep, to be covered on tops and edges with gray 100% continuous non-raveling carpet--no metal edge banding permitted. Riser decks must overlap a minimum of 1”. Decks are to be interchangeable without the use of tools to allow quick configuration changes. Each riser tread deck shall have all sides completely wrapped in carpet. Each of the riser treads has a welded aluminum frame, that reduces the weight for easy handling. Each choral riser unit to contain a permanently attached scurity rail-which may be folde down over the units during transport and storage. The security rail shall be contracted of a combination of 1&quot; square, 16 gauge steel and 1/4&quot; x 1&quot; steel flat bar. Riser units must lock together with cam connectors that pull units tightly together. The cam connectors must work between units regardless of the configuration, without the need to reconfigure the locks. This lock is very quick to engage or release, and does not require removing any bolts or nuts. Each choral riser shall roll ito service on four swivel casters. Riser decks shall lower into use in one smooth, easy motion. When lowered into use position, only neoprene wheels and glides touch the floor to prevent floor damage and sliding &amp; noise as performers move about. Unit shall fold easily by one person. Riser treads can be easily reconfigured from a curved set-up to a straight set-up, without tools. Units shall be able to roll through a standard 36” wide doorway in the folded and stored position.</td>
<td>SICO</td>
<td>1958</td>
<td>40%</td>
<td>30%</td>
<td>$1,174.80</td>
<td>$1,370.60</td>
</tr>
<tr>
<td>53 SIDERAILS  (If a discount off list price is bid for the risers above, then do not put a dollar amount in columns G and H. Simply put the discount you are offering in columns J and K)</td>
<td>SICO</td>
<td>908</td>
<td>40%</td>
<td>35%</td>
<td>$544.80</td>
<td>$590.20</td>
</tr>
<tr>
<td>54 BACK RAILS  (If a discount off list price is bid for the risers above, then do not put a dollar amount in columns G and H. Simply put the discount you are offering in columns J and K)</td>
<td>Included Risers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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52 SICO "Harmony" Mobile-Folding Choral Risers. 3 Rise Unit 72 " tapering to 56". The choral riser framing shall be constructed of a combination of 1" X 2" rectangular 14 gauge steel, and 1" square 16"gauge structural steel. All metal parts to finished with a durable, top-quality, baked on enamel powder coat. Step riser shall be 5/8” plywood decks, 18” deep, to be covered on tops and edges with gray 100% continuous non-raveling carpet--no metal edge banding permitted. Riser decks must overlap a minimum of 1”. Decks are to be interchangeable without the use of tools to allow quick configuration changes. Each riser tread deck shall have all sides completely wrapped in carpet. Each of the riser treads has a welded aluminum frame, that reduces the weight for easy handling. Each choral riser unit to contain a permanently attached scurity rail-which may be folde down over the units during transport and storage. The security rail shall be contracted of a combination of 1" square, 16 gauge steel and 1/4" x 1" steel flat bar. Riser units must lock together with cam connectors that pull units tightly together. The cam connectors must work between units regardless of the configuration, without the need to reconfigure the locks. This lock is very quick to engage or release, and does not require removing any bolts or nuts. Each choral riser shall roll ito service on four swivel casters. Riser decks shall lower into use in one smooth, easy motion. When lowered into use position, only neoprene wheels and glides touch the floor to prevent floor damage and sliding & noise as performers move about. Unit shall fold easily by one person. Riser treads can be easily reconfigured from a curved set-up to a straight set-up, without tools. Units shall be able to roll through a standard 36” wide doorway in the folded and stored position.
<table>
<thead>
<tr>
<th><strong>Staging and Seated Risers</strong></th>
<th>Catalog or other Ref Number</th>
<th>Current List Price</th>
<th>% Discount off List Price FOB Utah Destination</th>
<th>% Discount off List Price FOB Origin</th>
<th>Origin</th>
<th>Destination</th>
<th>Set up per unit for invoices above $_______</th>
</tr>
</thead>
<tbody>
<tr>
<td>57 SICO 4 x 8 (X-Press stage/riser system)</td>
<td>Sico Xpress</td>
<td>1588</td>
<td>40%</td>
<td>30%</td>
<td>$952.80</td>
<td>$1,111.60</td>
<td>$25/sec +.50/mi</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Stage Platforms</strong></th>
<th>Catalog or other Ref Number</th>
<th>Current List Price</th>
<th>% Discount off List Price FOB Utah Destination</th>
<th>% Discount off List Price FOB Origin</th>
<th>Origin</th>
<th>Destination</th>
<th>Set up per unit for invoices above $_______</th>
</tr>
</thead>
<tbody>
<tr>
<td>59 STAGING (Sico) 12’x16’</td>
<td>Sico</td>
<td>10936</td>
<td>48%</td>
<td>40%</td>
<td>$5,686.72</td>
<td>$6,561.60</td>
<td>100 + .50/mi</td>
</tr>
</tbody>
</table>

60 Bid the discounts off list that will be allowed for accessories

| Quantitiy Discount Brackets (For invoice amounts between the bracketed amounts the vendor is willing to give additional discounts below. If bidder does not offer quantity discounts then indicate "No Bid")

<table>
<thead>
<tr>
<th>Bracket</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5,001-$15,000</td>
<td>No Bid</td>
</tr>
<tr>
<td>$15,001-$30,000</td>
<td>No Bid</td>
</tr>
<tr>
<td>$30,001-$40,000</td>
<td>2%</td>
</tr>
<tr>
<td>$41,000-$50,000</td>
<td>2%</td>
</tr>
<tr>
<td>$50,000+</td>
<td>3%</td>
</tr>
</tbody>
</table>

66 For Order Size above $30,000, the Set Up Charge will be 5% of invoice amt.

67 For Order Size above $50,000, the Set Up Charge will be 0% of invoice amt.

***SPECIAL DISCOUNTS ON LARGER DELIVERY MAY APPLY - ON INDIVIDUAL BASIS QUOTE

FINET COMMODITY CODE(S):
58015 – BAND ROOM EQUIPMENT: MUSIC CABINETS, STANDS, ETC.