Item: COMPUTERS - PC STORE

Vendor: 33386D D Software House International a.k.a. SHI
33 Knightsbridge Road
Piscataway, NJ 08854

Internet Homepage: www.shi.com

Telephone: (732) 537-7324
Fax number: (732) 537-7235

Contact: See Contact Information

Email address: steve_petersen@shi.com

Price: Multi-step contracting process - see quote requirement

Terms: Net 30

Effective dates: 01/16/07 through 01/15/12
Days required for delivery: 1-2 DAYS
Minimum order: NONE
Min shipment without charges: NONE
Contract renewal options: None
Other conditions See Page 2

Freight Terms: F.O.B. Destination, Freight Pre-paid
Freight is included in the unit price

Report Type: Line Item

Revision #8: Contract extended until 01/15/2012.

This is a multiple award contract. Users must solicit at least 2 quotes (preferably 3) from contract vendors for optimal pricing, delivery: MA1448 CDW Government, MA134 Bridge Technologies, and MA362 Valcom and document purchasing selection. References to these contracts hereafter will be as PC Stores.

For manufacturer direct ship PC's please see: MA-432 (HP) and MA-1137 (Dell), MA1917 Lenovo, and MA1813 Apple, MA965 EMC, MA2008 Sun.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in FINET. Agencies will return to the vendor any invoice which reflects incorrect pricing.
CONTRACT SCOPE:
The PC Stores contracts provide computer, computer peripherals (including Digital Cameras), and software.

WSCA ORDERS
Hewlett Packard (HP) and IBM currently allow their authorized resellers to provide pre and post sales support. Purchase Orders and payments are to be made directly with the manufacturer and should reference the WSCA contract number. A reseller may be noted where appropriate.

The previous contracts did not allow for items covered under WSCA to be sold by the PC Stores contract holders, but the new contractors will be allowed to sell items which would be covered by WSCA’s contract with HP and Lenovo when there is documented lower pricing. The State recognizing that in both HP’s and Lenovo’s reseller based model they often provide promotional pricing, which may be more competitive to standard WSCA pricing.

Please note that this does not extend to the restricted areas addressed in excluded items section of the bid.

EXCLUDED ITEMS:
Certain classes of products are deliberately excluded from PC Store vendors because these product offerings are provided under other contracts to the State these include:

- storage arrays and storage area network (SAN) devices
- wireless products (cell phones, etc…)
- networking products - routers, switches, CSU\DSU’s, blades, network security devices (i.e. VPN, firewall, IDS)
- audio visual equipment (with the exception of projectors) and audio visual supplies
- Master License Software Products to include Adobe, Corel, Microsoft, Novell, Oracle, and Sybase products. Software purchased under this contract should be shrink-wrap software for commercial distribution only.
- Non-OEM (original equipment manufacturer) warranty, maintenance, and consulting services

QUOTE REQUIREMENT: Users are required to obtain AT LEAST 2 QUOTES (PREFERABLY 3) via e-mail, vendor managed websites, fax, phone or other means from the multiple award contracts for purchases over $1,000.00. For purchases under $1,000.00, multiple quotes are not required but may be solicited. Quotes for equivalent equipment supplied by the manufacture direct contracts listed on page 1 will also fulfill this requirement. Keep a copy of the quotes with the Payment File and document the purchase selection.

PRICING: Mark-ups are defined as a not to exceed amount. A lesser mark-up may be applied at the contractor’s discretion. Users may be eligible for volume discounts. Users are entitled to special promotional pricing offered by the manufacturer, distributor or reseller. Freight charges for standard ground delivery are included in the mark-up multiplier for all orders on an FOB Destination Freight Prepaid basis. Education users are to receive special academic pricing offered by some manufacturers. Mark-up is a multiplier of landed cost. Example: item landed cost x 1.02041 = contract price

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<thead>
<tr>
<th>CATEGORY DESCRIPTION</th>
<th>NOT TO EXCEED MARK-UP</th>
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<tbody>
<tr>
<td>Category 1. Desktops/Laptops/Servers/Tablet PC/Handhelds</td>
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<td>Category 2. Printers</td>
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<tr>
<td>Category 3. Disk Drives/Memory/Thumb Drives</td>
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<tr>
<td>Category 4. Monitors</td>
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STATE OF UTAH CONTRACT NUMBER: MA135 August 16, 2010

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<tr>
<th>Category</th>
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<tr>
<td>5</td>
<td>Battery Backup/Power Surge</td>
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<td>6</td>
<td>Projectors</td>
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<td>7</td>
<td>Computer Accessories (Digital Cameras, Cables, Toner, Input Devices, etc...)</td>
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<td>8</td>
<td>Computer Software</td>
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</table>

SPECIAL SHIPPING REQUESTS

When requested by the ordering entity, the contractor may add special request shipping charges such as overnight delivery, air freight, etc., to the invoice. This shall show as freight charges on a separate line. This amount should be the special freight charge less the normal freight charge which is already included in the purchase price.

URGENT, SMALL ORDER PURCHASES: State agencies are required to verify delivery timelines from the PC store contracts. State agencies may then solicit quotes from other stocking dealers by using their small purchase authority (under $5,000) for urgently needed orders that cannot be delivered timely through the PC store contracts. Document delivery and award issues.

CONTACT INFORMATION

General Contact and Sales Contact:
Christina Contreras
(732) 868-6189
teamutah@shi.com

Rick Patel 7 am – 4 pm
732-537-7234 phone
732-537-7235 fax
ricken Patel@shi.com

Neil Pirone 9 am – 6 pm
732-564-8280 Phone
732-564-8281 Fax
Neil_Pirone@SHI.com

Quarterly Report Contact:
Steve Petersen (Outside Sales Representative)
(801) 561-7258 Phone
(801) 561-7230 Fax
steve_petersen@shi.com

ONLINE ORDERING

Website www.shi.com
User name for browsing: SHI-UTAH
Password: UTAH

To order on-line a personal ID is required. Please contact Steve Petersen – 801-561-7258 or steve_petersen@shi.com to obtain a personal ID.

DELIVERY

COMMONLY STOCKED ITEMS: 2 DAYS
SPECIAL ORDER ITEMS: 2 DAYS
ITEMS STOCKED AT DISTRIBUTOR: 2 DAYS
**PRODUCT RETURN GUIDELINES**

The SHI Return Policy is simple and fair: any product can be returned if it is in re-salable condition (all original materials enclosed and the seal on the disks intact). Our normal policy is based on returns received within thirty days.

If SHI made an error in shipping a hardware product to you, we will accept the return and incur the shipping charges, provided the request for return was made within 30 days of receipt of product. If the customer ordered the incorrect product or has decided he no longer wants the product, SHI will accept the return from the State, provided the manufacturer will accept the return from us. If the product is damaged or DOA, SHI will accept the return from the State, provided the manufacturer will accept the return from us. Many hardware manufacturers prefer to cover damaged or DOA products under the product’s warranty. In these cases, SHI will assist the State in receiving the warranty work. SHI does not charge re-stocking fees or return merchandise fees, unless those fees have been charged to us. SHI will incur all fees that are applied to returns due to SHI error.

Your Inside Sales Representative will process all return requests and has the flexibility to address special requests and to consider extenuating circumstances. All replacement orders reference that it is a replacement order with the RMA number listed to make invoice processing more manageable. SHI is open to suggestions from the State on how replacement orders can be processed more efficiently.

**FINET COMMODITY CODE(S):**

**MICROCOMPUTERS:**
- 20413000000-CABLES: PRINTER, DISK, NETWORK, ETC.
- 20416000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM) NETWORK, ETC.
- 20419000000-COMMUNICATION BOARDS: FAX, MODEM (INTERNAL), ETC.
- 20424000000-CONTROLERS, PROGRAMMABLE INDUSTRIAL CONTROL DEVICES, ROBOT
- 20428000000-DATA ENTRY AND REMOTE JOB ENTRY DEVICES, VOICE ACTIVATED: VO
- 20433000000-DRIVES, COMPACT DISK (CD ROM, ETC.)
- 20434000000-DRIVES, FLOPPY DISK
- 20435000000-DRIVES, HARD/FIXED DISK
- 20437000000-DRIVES, TAPE
- 20442000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.
- 20448000000-KEYBOARDS
- 20453000000-MICROCOMPUTERS, DESKTOP OR TOWERBASED
- 20454000000-MICROCOMPUTERS, HANDHELD, LAPTOP, AND NOTEBOOK
- 20455000000-MICROCOMPUTERS, MULTI-PROCESSOR
- 20458000000-MODEMS, EXTERNAL, DATA COMMUNICATIONS
- 20460000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
- 20464380000-CARDS, INPUT/OUTPUT, FOR COMPUTERS
- 20468000000-PERIPHERALS, MISCELLANEOUS: JOY STICKS, GRAPHIC DIGITIZERS, LIGHT PENS, MICE, PEN PEADS, TRACKBALLS, ETC.
- 20471000000- PLOTTERS, GRAPHIC
- 20474000000-PRINTER SHARING DEVICES
- 20475000000-PRINTERS, DOT MATRIX
- 20476000000-PRINTERS, INKJET
- 20477000000-PRINTERS, LASER
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<th>Description</th>
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<td>PRINTERS, THERMAL</td>
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<td>SCANNERS AND READERS, MAGNETIC STRIP</td>
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<td>SCANNERS AND READERS, OPTICAL CHARACTER: BAR CODE, REMITTANCE SCANNER/PROCESSORS, ETC.</td>
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20837000000-DATABASE
20839000000-DESKTOP PUBLISHING
20843000000-EDUCATIONAL: FOREIGN LANGUAGES, MATH, SCIENCE, SOCIAL STUDIES, ETC.
20847000000-GAMES: ADVENTURE, BOARD, PUZZLES, STRATEGY, ETC.
20850000000-GRAPHICS: CLIP ART, DEMOS, PRESENTATION, SLIDE SHOWS, ETC.
20853000000-INTEGRATED SOFTWARE
20855000000-INVENTORY MANAGEMENT
20863000000-PERSONNEL
20866000000-PROFESSIONAL: HOSPITAL/PHARMACY, LEGAL, ETC.
20867000000-PROGRAMMING: BASIC, ASSEMBLER, ETC..
20868000000-PROJECT MANAGEMENT
20871000000-PURCHASING
20876000000-REAL ESTATE/PROPERTY MANAGEMENT
20884000000-SPREAD SHEET
20890000000-UTILITIES: BACK-UP, BATCH FILE, MENUS, OPERATING SYSTEM, RECOVERY, SCREEN, SECURITY, VIRUS PROTECTION, ETC.
20894000000-WORD PROCESSING, TEXT EDITORS, SPELL CHECKER
20911000000-ACCOUNTING/FINANCIAL: BOOKKEEPING, BILLING AND INVOICING, BUDGETING, PAYROLL, TAXES, ETC.
20931000000-COMPUTER AIDED DESIGN
20938000000-DATABASE
20940000000-DESKTOP PUBLISHING
20944000000-EDUCATIONAL: FOREIGN LANGUAGES, MATH, SCIENCE, SOCIAL STUDIES, ETC.
20948000000-GAMES: ADVENTURE, BOARD, PUZZLES, STRATEGY, ETC.
20951000000-GRAPHICS: CLIP ART, DEMOS, PRESENTATION, SLIDE SHOWS, ETC.
20956000000-INVENTORY MANAGEMENT
20964000000-PERSONNEL
20967000000-PROFESSIONAL: HOSPITAL/PHARMACY, LEGAL, ETC.
20968000000-PROGRAMMING: BASIC, ASSEMBLER, ETC.
20969000000-PROJECT MANAGEMENT
20972000000-PURCHASING
20977000000-REAL ESTATE/PROPERTY MANAGEMENT
20985000000-SPREAD SHEET
20991000000-UTILITIES: BACK-UP, BATCH FILE, MENUS, OPERATING SYSTEM, RECOVERY, SCREEN, SECURITY, VIRUS PROTECTION, ETC.
20995000000-WORD PROCESSING, TEXT EDITORS, LABEL MAKERS, SPELL CHECKERS, ETC.

OTHER:
61056000000-RIBBONS, COMPUTER AND DATA PROCESSING, ALL TYPES
65584000000-SLIDE MAKER, COMPUTERIZED
90634000000-FREIGHT HANDLING; MATERIALS HANDLING
91828000000-COMPUTER-HARDWARE CONSULTING
91829000000-COMPUTER - SOFTWARE CONSULTING
96224000000-COURIER/DELIVERY SERVICE
98522000000-COMPUTERS, DATA PROCESSING EQUIPMENT, AND ACCESSORIES (NOT WORD PROCESSING EQUIPMENT)
65529000000-CAMERAS, DIGITAL TYPE
00000000000 – Generic Commodity Code