STATE OF UTAH CONTRACT NUMBER: AR2059

Contract last updated on 1/18/2011

Revision number: 2  
PURCHASING AGENT: BRENDA VELDEVERE  
  bveldevere@utah.gov or (801) 538-3142

ITEM:  
BLACK & WHITE COPIERS  
RELATED SOFTWARE, CONSUMABLE SUPPLIES AND MAINTENANCE

VENDOR: 08670B – A  
XEROX CORPORATION  
675 EAST 500 SOUTH, SUITE 200  
SALT LAKE CITY UT 84102

FOR SALES AND SERVICE,  
PLEASE CONTACT XEROX DEALERS DIRECT.  
LIST IS ATTACHED.

INTERNET ADDRESS:  
www.xerox.com

TELEPHONE:  
(801) 440-8337 OR (801) 535-8516

FAX NUMBER:  
(801) 535-8516

CONTACT:  
CURT HOPFENBECK

EMAIL:  
Curtis.Hopfenbeck@xerox.com

BRAND/TRADE NAME:  
XEROX

PRICE:  
SEE ATTACHED

TERMS:  
NET 30

EFFECTIVE DATES:  
12/14/2009 THROUGH 12/31/2012  
(Potential Renewal Options through 12/31/2014)

DAYS REQUIRED FOR DELIVERY:  
10 DAYS

ORIGINATING SOLICITATION:  
BV10020

REVISION #1:  
PLEASE NOTE NEW CONTACT PERSON.

STATE AGENCIES - TO USE THIS CONTRACT PRE-AUTHORIZATION IS REQUIRED.  
POLITICAL SUBDIVISIONS, HIGHER ED, PUBLIC ED – NO PRE-AUTHORIZATION IS REQUIRED.
STATE AGENCIES - TO USE THIS CONTRACT PRE-AUTHORIZATION IS REQUIRED.

1. All State Agencies are required to compare a minimum of three digital copier contracts and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.

2. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor. Please fax your copier request form to Brian Jensen at (801) 537.9240. A copy of the copier request form is located at the end of this contract information sheet.

FINET COMMODITY CODES:

60046 – COPY MACHINES, DIGITAL (INCLUDING PARTS & CONSUMABLE SUPPLIES)
93927 – COPIER MAINTENANCE AND REPAIR

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

CONTRACT REVISION HISTORY:

REVISION #1: PRICE PAGES HAVE BEEN ADDED TO THE CONTRACT.
State of Utah Xerox Authorized Dealers

The following Companies are authorized to sell Xerox Equipment on the State of Utah contract. All invoices will be billed by Xerox Corporation.

Wasatch Document Solutions, Inc. Ogden
525 West 465 North, Ste. 110
Providence, Utah 84332
Casey Beck
435-787-2101
casey@wasatchds.com

XEROX CORPORATION
675 EAST 500 SOUTH, SUITE 200
SALT LAKE CITY UT 84102
Curt Hopfenbeck
Curtis.Hopfenbeck@xerox.com
Cell: (801) 440-8337
Fax: (801) 535-8516
Office: (801) 535-8516

The Document Group
525 West 5300 South, Ste. 220
Salt Lake City, Utah 84123
David Miller
801-685-2700
david@thedocumentgroup.us

Utah Document Solutions, Inc.
76 South 360 East
American Fork, Utah 84003
George Gastelo
810-216-4816
george@xuds.net

Western Business Systems
31 North 100 West
Vernal, Utah 84078
Dean Baker
435-781-0901
Dean.baker@xeroxsalesagent.com

Copiers Plus
415 North Main Street, Ste. 202
Cedar City, Utah 84720
Colette Cox
435-586-5335
ccox@netutah.com
bruce.bennett@officesalesagent.com

Copiers Plus
720 South River Road, Ste. C125
St. George, Utah 84790
Colette Cox
435-652-8404
cox@netutah.com
bruce.bennett@officesalesagent.com
SEGMENT 3A

Xerox WorkCentre

WorkCentre 5735PT
35 ppm B/W

Includes: Copy/Print/Scan
- 4 Paper Trays: 4,600 Sheet Capacity
- 100 Sheet Document Feeder
- Up to 60ppm Scan Speed
- Secure Print
- ID Card Copy
- Automatic Duplex
- Basic Office Finisher
- Print Resolution: 1200 x 1200 dpi
- Up to 11 x 17" Paper Capacity

Total Configured Price: $8,982

Optional Accessories

<table>
<thead>
<tr>
<th>Accessory</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Finisher Multi-position staple</td>
<td>$800.00</td>
</tr>
<tr>
<td>Professional Office Finisher Multi-position staple</td>
<td>$3,120.00</td>
</tr>
<tr>
<td>Convenience Stapler</td>
<td>$225.00</td>
</tr>
<tr>
<td>3-Hole Punch</td>
<td>$90.00</td>
</tr>
<tr>
<td>Embedded Fax 1 Line</td>
<td>$599.00</td>
</tr>
<tr>
<td>Embedded Fax 2 Line</td>
<td>$1,399.00</td>
</tr>
<tr>
<td>Scan to PC Desktop V10.0 25 Seats</td>
<td>$2,255.00</td>
</tr>
<tr>
<td>Scan to PC Desktop ProV90 25 Seats</td>
<td>$445.00</td>
</tr>
<tr>
<td>USB Direct Connect</td>
<td>$-</td>
</tr>
</tbody>
</table>

Optional Accessories

<table>
<thead>
<tr>
<th>Accessory</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Copy/Print Upgrade</td>
<td>$1,499.00</td>
</tr>
<tr>
<td>Envelope Insert Kit</td>
<td>$199.00</td>
</tr>
<tr>
<td>Foreign Interface Kit</td>
<td>$175.00</td>
</tr>
<tr>
<td>Network Accounting Enable</td>
<td>$500.00</td>
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<tr>
<td>Secure Access s/w/w/ 125 KHz</td>
<td>$695.00</td>
</tr>
<tr>
<td>4000 Sheet High Capacity Feeder</td>
<td>$995.00</td>
</tr>
<tr>
<td>Image overwrite Data Security</td>
<td>$-</td>
</tr>
<tr>
<td>Scan Upgrade</td>
<td>$1,499.00</td>
</tr>
<tr>
<td>Xerox Copier Assistant</td>
<td>$495.00</td>
</tr>
</tbody>
</table>

Maintenance & Supplies
Includes all labor, parts and toner
Does not include staples or paper supplies

BLACK & WHITE Cost Per Copy (no monthly minimum) $0.0019

Curt Hopfenbeck, State & County
801-440-8337
State of Utah Digital Black & White Copier
Statewide BLACK AND WHITE Contract # AR2059
Copy/Print Speed 45 ppm B/W

Xerox WorkCentre
WorkCentre 5740PT
40 ppm B/W

Includes: Copy/Print/Scan
4 Paper Trays: 4,600 Sheet Capacity
100 Sheet Document Feeder
Up to 60ppm Scan Speed
Secure Print
ID Card Copy
Automatic Duplex
Basic Office Finisher
Print Resolution: 1200 x 1200 dpi
Up to 11 x 17” Paper Capacity

Total Configured Price: $9,286

Optional Accessories | Price
--- | ---
Office Finisher Multi-position staple | $ 800.00
High Volume Finisher With Booklet Maker | $ 3,910.00
Convenience Stapler | $ 225.00
3-Hole Punch | $ 90.00
Embedded Fax 1 Line | $ 599.00
Embedded Fax 2 Line | $ 1,300.00
Scan to PC Desktop V10.0 25 Seats | $ 2,255.00
Scan to PC Desktop ProV100 25 Seats | $ 445.00
USB Direct Connect | $ -
Inserter High Volume | $ 1,500.00

Optional Accessories | Price
--- | ---
Envelope Insert Kit | $ 199.00
C/Z Fold High Volume Finisher | $ 4,100.00
Foreign Interface Kit | $ 175.00
Network Accounting Enable | $ 500.00
Secure Access s/w/w/ 125 KHz | $ 695.00
4000 Sheet High Capacity Feeder | $ 995.00
Image overwrite Data Security | $ -
Scan Upgrade | $ 1,499.00
Xerox Copier Assistant | $ 495.00

Maintenance & Supplies
Includes all labor, parts and toner
Does not include staples or paper supplies
BLACK & WHITE Cost Per Copy (no monthly minimum) $ 0.0019

First 60 days Service & Supplies included at no charge "UNLIMITED COPIES"

Curt Hopfenbeck, State & County
801-440-8337
SEGMENT 4A

Xerox WorkCentre

WorkCentre 5745PT

45 ppm B/W

Includes:
- Copy/Print/Scan
- 4 Paper Trays: 4,600 Sheet Capacity
- 100 Sheet Document Feeder
- Up to 60ppm Scan Speed
- Secure Print
- ID Card Copy
- Automatic Duplex
- Basic Office Finisher
- Print Resolution: 1200 x 1200 dpi
- Up to 11 x 17" Paper Capacity

Total Configured Price: $10,730

Optional Accessories

<table>
<thead>
<tr>
<th>Optional Accessories</th>
<th>Price</th>
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<tbody>
<tr>
<td>Office Finisher Multi-position staple</td>
<td>$ 800.00</td>
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<td>High Volume Finisher With Booklet Maker</td>
<td>$ 3,910.00</td>
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<td>Embedd Fax 2 Line</td>
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<td>Scan to PC Desktop ProV90 25 Seats</td>
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<td>USB Direct Connect</td>
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<td>Inserter High Volume</td>
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<td>Xerox Copier Assistant</td>
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Maintenance & Supplies

Includes all labor, parts and toner
Does not include staples or paper supplies

BLACK & WHITE Cost Per Copy (no monthly minimum) $ 0.0019

First 60 days Service & Supplies included at no charge "UNLIMITED COPIES"

Curt Hopfenbeck, State & County
801-440-8337
State of Utah Digital Black & White Copier
Statewide BLACK AND WHITE Contract # AR2059
Copy/Print Speed 75 ppm B/W

Xerox WorkCentre
WorkCentre 5775PT
75 ppm B/W

**Includes:** Copy/Print/Scan
- 4 Paper Trays: 4,600 Sheet Capacity
- 100 Sheet Document Feeder
- Up to 85ppm Scan Speed
- Secure Print
- ID Card Copy
- Automatic Duplex
- Office Finisher
- Print Resolution: 1200 x 1200 dpi
- Up to 11 x 17" Paper Capacity

**Total Configured Price:** $20,472

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<th>Optional Accessories</th>
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<td>High Volume Finisher Multi-position staple</td>
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<td>Xerox Copier Assistant</td>
<td>$ 495.00</td>
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**Maintenance & Supplies**
- Includes all labor, parts and toner
- Does not include staples or paper supplies
- **First 60 days Service & Supplies included at no charge**
- "UNLIMITED COPIES"

**BLACK & WHITE Cost Per Copy (no monthly minimum)** $ 0.0011

Curt Hopfenbeck, State & County
801-440-8337
State of Utah Digital Black & White Copier
Statewide BLACK AND WHITE Contract # AR2059
Copy/Print Speed 90 ppm B/W

Xerox WorkCentre
WorkCentre 5790PT
90 ppm B/W

Includes: Copy/Print/Scan
4 Paper Trays: 4,600 Sheet Capacity
100 Sheet Document Feeder
Up to 85ppm Scan Speed
Secure Print
ID Card Copy
Automatic Duplex
High Volume Finisher
Print Resolution: 1200 x 1200 dpi
Up to 11 x 17" Paper Capacity
Total Configured Price: $24,615

Optional Accessories | Price
--- | ---
High Volume Finisher Multi-position staple | $ -
High Volume Finisher With Booklet Maker | $ 3,910.00
Convenience Stapler | $ 225.00
3-Hole Punch | $ 90.00
Embedded Fax 1 Line | $ 599.00
Embeded Fax 2 Line | $ 1,399.00
Scan to PC Desktop V10.0 25 Seats | $ 2,255.00
Scan to PC Desktop ProV90 25 Seats | $ 445.00
USB Direct Connect | $ -
Inserter High Volume | $ 1,500.00

Optional Accessories | Price
--- | ---
USB Direct Connect | $ -
Envelope Insert Kit | $ 199.00
C/Z Fold High Volume Finisher | $ 4,100.00
Foreign Interface Kit | $ 175.00
Network Accounting Enable | $ 500.00
Secure Access s/w/w/ 125 KHz | $ 695.00
4000 Sheet High Capacity Feeder | $ 995.00
Image overwrite Data Security | $ -
Scan Upgrade | $ 1,499.00
Xerox Copier Assistant | $ 495.00

Maintenance & Supplies
Includes all labor, parts and toner
Does not include staples or paper supplies
BLACK & WHITE Cost Per Copy (no monthly minimum) | $ 0.0014

First 60 days Service & Supplies included at no charge "UNLIMITED COPIES"

Curt Hopfenbeck, State & County
801-440-8337
TO USE THE COPIER CONTRACTS, PRE-AUTHORIZATION IS REQUIRED.

1) All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.

2) State Agencies must then complete the 63A-2-105 Copier Request Form and submit it to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor.

SUBMIT TO: PRINT SERVICES
5110 STATE OFFICE BUILDING
FAX: (801) 537-9240

<table>
<thead>
<tr>
<th>DEPARTMENT</th>
<th>AGENCY</th>
<th>ADDRESS</th>
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</thead>
<tbody>
<tr>
<td>CONTACT PERSON</td>
<td>PHONE</td>
<td>FAX</td>
</tr>
<tr>
<td>DATE PREPARED</td>
<td>DATE NEEDED</td>
<td></td>
</tr>
</tbody>
</table>

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

<table>
<thead>
<tr>
<th>COPIES PER MINUTE (CPM)</th>
<th>FIRST COPY SPEED (Seconds)</th>
<th>FEEDER/DOCUMENT Handler TYPE</th>
<th>MONTHLY VOLUME</th>
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</thead>
<tbody>
<tr>
<td>PAPER CAPACITY (Sheets)</td>
<td>COPY THROUGHPUT (Paper Size and Weight)</td>
<td>COLLATING TYPE</td>
<td>STAPING TYPE</td>
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<tr>
<td>DUPLEXING</td>
<td>VARIABLE MAGNIFICATION</td>
<td>% TO %</td>
<td>PRESENT REDUCTION/ENLARGEMENT</td>
</tr>
<tr>
<td>1:2</td>
<td>2:2</td>
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<td></td>
</tr>
<tr>
<td>OTHER</td>
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<td></td>
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COPIER SELECTED

<table>
<thead>
<tr>
<th>MAKE AND MODEL</th>
<th>VENDOR</th>
<th>CONTRACT #</th>
</tr>
</thead>
<tbody>
<tr>
<td>PURCHASE PRICE</td>
<td>MAINTENANCE COST PER COPY</td>
<td>SUPPLY COST PER COPY</td>
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CURRENT COPIER

<table>
<thead>
<tr>
<th>MAKE AND MODEL</th>
<th>PURCHASE DATE</th>
<th>PURCHASE PRICES</th>
</tr>
</thead>
</table>

WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X DIVISION DIRECTOR’S SIGNATURE PRINT NAME DATE

X DEPARTMENT DIRECTOR’S SIGNATURE PRINT NAME DATE

☐ APPROVED ☐ ADDITIONAL RECOMMENDATIONS ATTACHED

X PRINT SERVICES MANAGER’S SIGNATURE PRINT NAME DATE