Revision number: 6

Purchasing Agent: Jennifer Salts
Phone: (801) 538-3064
Email: jennifer.salts@utah.gov

Item: DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM MAINTENANCE & TRAINING (CSU/DSU) (WSCA)

Vendor: VC0000100495 Extreme Networks, Inc.
2121 RDU Center Drive
Morrisville, NC 27560

Internet Homepage: www.extremenetworks.com

Telephone: (610) 941-2956

Cell Phone: (610) 331-8312

Fax number: (408) 579-3000

Contact: Mary A. Corkery

Email address: mcorkery@extremenetworks.com

Brand/trade name: Extreme

Price: SEE ATTACHED PRICE LIST

Terms: Net 30

Effective dates: 07/26/07 through 08/31/14

Days required for delivery: 30 days

Price guarantee period: Discounts good through term of Contract

Minimum order: None

Min shipment without charges: FOB Destination, Freight Prepaid

Other conditions: No more renewals.

NOTE: Contract has been extended through 08/31/2014.

THIS IS A MULTIPLE AWARD CONTRACT.
PLEASE SEE CONTRACTS: AR1470, AR1464, AR1466, AR214, AR229, AR233 AND AR218 BEFORE MAKING A PURCHASING DECISION.

Remit to: Extreme Networks Inc.
145 RIO Robles
San Jose, CA 95134

Please Mail your bills / accounts payables invoices only to:

Extreme Networks
Attn: Accounts Payable
PO Box 18438
Encino, CA 91416-8438

This Statewide Contract is an AR® (Authorization Required) contract. Authorization is required before purchase can be made. The Authorization requirements and procedure is detailed in the attachment to the contract. Orders may be placed only after Authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in Finet. Agencies will return to the vendor any invoice which reflects incorrect pricing.

Authorized Resellers List for Utah:

Rimrock Technologies, Inc
795 East 340 South, Bldg 2, Suite 106
American Fork, Utah 84003
Nathan Harmon
(801) 772-4412
EXTREME NETWORK DISCOUNT STRUCTURE FOR WSCA DATA COMMUNICATIONS CONTRACT

All Hardware and Software Products = 35% off List Price.

All Services and Training = 10% off List Price.

Base line pricing is the published list price for Extreme products and services. The Extreme Price List can be found at:


The Total List Price of all hardware and software products per purchase order shall determine additional discounts. Discounts shall be as follows:
Services and Training = 10% off List Price  
No additional discount.

<table>
<thead>
<tr>
<th>Total List Price of PO</th>
<th>Discount off List Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than $500,000</td>
<td>35%</td>
</tr>
<tr>
<td>$500,000 to $999,999</td>
<td>37%</td>
</tr>
<tr>
<td>$1M to $1,499,999</td>
<td>39%</td>
</tr>
<tr>
<td>$1.5M +</td>
<td>41%</td>
</tr>
</tbody>
</table>

Extreme Networks will not offer an additional cumulative discount, as our transactional costs will not be decreasing. However, Extreme would be interested in offering a volume discount based upon a commitment from the agencies to procure specific quantities of products. (i.e. The State of Utah agrees to purchase 30 BlackDiamond 12804 switches and 400 Summit X450 switches over the next 12 months at an additional discount of 10% for a total discount of 45% off list price.)

AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH)
MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR. PLEASE CONTACT SCOTT PETERSON AT 801-538-3149 OR JOHN STUCKI AT 801-538-3828 WITH DAS/ITS FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS= UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

WSCA Website:
http://www.utah.gov/wsca

FINET COMMODITY CODE(S):
20464000000-NETWORK COMPONENTS: ADAPTER CARDS, BRIDGES, CONNECTORS, EXPANSION MODULES/PORTS, HUBS, LINE DRIVERS, MSAUs, ROUTERS, TRANSCEIVERS, ETC.
20623000000-COMMUNICATION PROCESSORS AND PROTOCOL CONVERTORS: FRONT-END PROCESSOR, PROTOCOL INTERCHANGE, SWITCHING CONTROLS, ETC.
20621000000-COMMUNICATION CONTROL UNITS: CONCENTRATORS, MULTIPLEXORS, COUPLERS, ETC.
00000000000 – Generic Commodity Code